

New Brunswick Forest Products Commission

Annual Report 2013-2014

Natural Resources
April 1, 2015

April 1, 2015

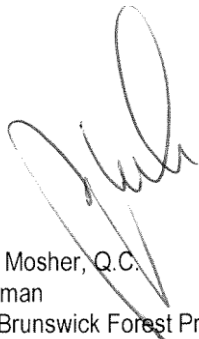
Hon. Denis Landry, Minister
Department of Natural Resources
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2013-14 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2013 to March 31, 2014. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2013-14, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Mosher', is written over the typed name and title.

Brian Mosher, Q.C.
Chairman
New Brunswick Forest Products Commission

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Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulp mills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This year's Annual Report is newly designed to be in line with the reporting of the Government of New Brunswick's and Department of Natural Resources' formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2014. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff worked over the year on improving the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher, Q.C.
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

An appeal was filed with the Commission by J.D. Irving Ltd. (JDI) as the appellant and the seven Forest Products Marketing Boards as the respondents. The appeal was related to Marketing Board approval of stumpage operations by JDI on New Brunswick private woodlots. The appeal hearing was held by the Commission on May 22nd and 23rd, 2013 and its decision was rendered on October 28, 2013. JDI filed an appeal with the Court of Appeal, with the hearing held on February 12, 2014. The Court of Appeal decision was not completed prior to March 31, 2014.

In collaboration with the Department of Natural Resources (DNR), Information Services and Systems branch, the Commission assisted in the incorporation of changes to the department's Forest Industry Allocations and Statistics System (FIAS) that would allow for the data entry by Commission staff of private woodlot production reporting into the FIAS system.

The Commission assisted with the implementation of a Ministerial Directive on the Remittance of Private Woodlot Transportation Certificates to Marketing Boards. The directive was designed to give clear instructions for the remittance of transportation certificates back to the Marketing Boards, providing for more complete and timely reporting of private woodlot volumes harvested and marketed within and outside of New Brunswick.

The Commission made improvements to the audit procedures of the Forest Products Marketing Boards Transportation Certificate systems in order to provide for the collection of better information and assist with enforcement of the *Transportation of Primary Forest Products Act*.

Until December of 2013, the Commission was acting as the board of directors for the North Shore Forest Products Marketing Board. In December 2013, the Commission passed a regulation allowing the Commission to appoint 11 new Directors from the North Shore board's regulated area and subsequently passing the direction of that board back to individuals from within the Board's regulated area. (*Regulation 2013-81, North Shore Forest Products Marketing Board Regulation, 2013 to 2017 – Natural Products Act*).

For the Government's Smart Regulations Initiative, the Commission initiated changes to the marketing plan regulations under the Natural Products Act, consolidating the seven individual Forest Products Marketing Plan regulations into one (*2014-1 New Brunswick Forest Products Marketing Plan Regulation – Natural Products Act*). Through those changes, consequential amendments and the repeal of two expired temporary regulations, there was a net reduction of 184 regulatory obligations for DNR.

The Commission conducted 12 regular meetings throughout the course of the year.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year of Establishment	Establishing Regulation	Administrative Regulation(s)	Associated Agency
Carleton-Victoria	1978	Regulation 2014-1	Regulation 2005-140	Carleton-Victoria Wood Producers Association
Madawaska	1961		Regulation 2006-87	N/A
North Shore	1973		Regulation 2005-142 & Regulation 2013-81	North Shore Forestry Syndicate Inc. (Inactive)
Northumberland County	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New Brunswick	1981		Regulation 2005-106	N/A
Southern New Brunswick	1979		Regulation 2005-146	S.N.B. Wood Cooperative Ltd.
York Sunbury Charlotte	1978		Regulation 2004-148	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products,
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest

- products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

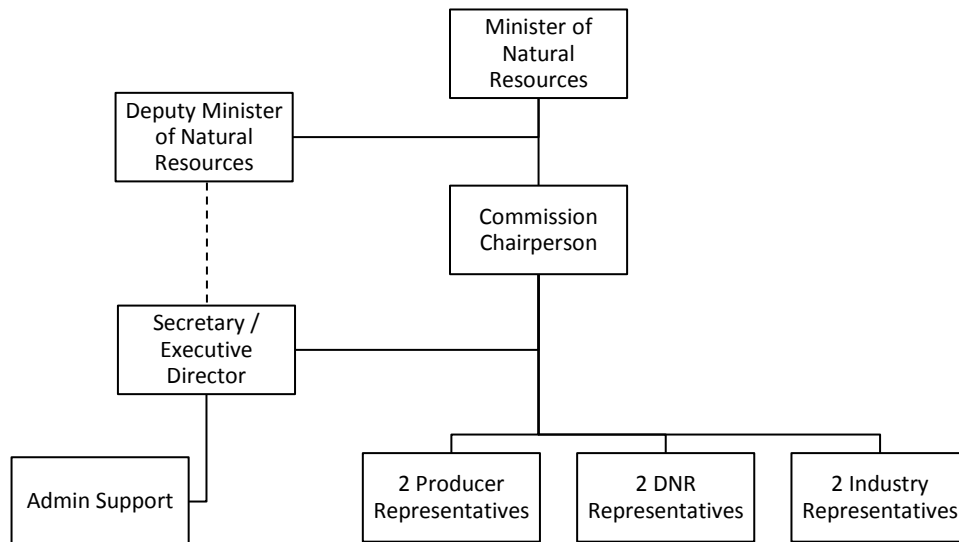
- has general supervision of the seven regulated Forest Products Marketing Boards;
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Natural Resources, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources. The Commission's structure is defined by the Forest Products Act, and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Natural Resources, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the DNR representatives and the Chair are up to five years.

The Commission also has a staff consisting of an Executive Director / Secretary and two administrative support staff, who are employees of the Department of Natural Resources.



Sector	Representative
Independent Chair	Brian Mosher
Natural Resources	Raoul Charest
Natural Resources	Ronald LeBlanc
Producers	Claude Pelletier
Producers	Donald Floyd
Forest Industries	Douglas Prebble
Forest Industries	Pierre Lebel

Response to Auditor General's Recommendations

There have been no recommendations for the Commission since the 2009-10 fiscal year. However, there were some changes made with respect to remittance and accounting of transportation certificates and application of the Transportation of Primary Forest Products Act that complement earlier recommendations that were made in the 2006 Report of the Auditor General.

Remittance of Transportation Certificates to Issuing Marketing Boards

The Transportation of Primary Forest Products Act and its Regulation 2002-37 – General Regulation – Transportation of Primary Forest Products Act contain requirements for the remittance of transportation certificates back to the Marketing Board that issued the transportation certificate along with related scale bill information. Although this was a requirement in the regulation, the manner and frequency of remittances had never been defined. The Commission made a recommendation to the Minister of Natural Resources to issue a Ministerial Directive that would define the manner and frequency that transportation certificates used for primary forest products originating from private woodlots and the related scale bills would be remitted back to the Board that issued the transportation certificate. The Ministerial Directive was issued on August 26, 2013 and has greatly improved the remittance of transportation certificates and scale bill information back to Boards. Since implementation of the directive, Boards and the Commission have been receiving more complete reporting of volumes produced and marketed from private woodlots. This has also resulted in some improvement in the Boards' ability to collect levies from transactions that were previously going unreported.

Appeals

On May 22 and 23, 2013, the Commission held a hearing for two appeals that were filed by J.D. Irving Ltd. (JDI) against the seven Forest Products Marketing Boards. The appeals were filed based on two directives that were issued to JDI by the Boards. The first directive required JDI to file stumpage contracts that the company was undertaking with private woodlot owners with the Boards for approval. The second directive required that JDI file prescribed information with the Boards prior to marketing of primary forest products that were originating from private woodlots that JDI was purchasing the stumpage from. The grounds for appeal can be summarized as follows:

- JDI believed that the Boards did not possess the authority to regulate stumpage (and that stumpage was not a primary forest product);
- JDI believed that since they were acquiring an interest in the private woodlot and they are a processor in the Province that the land would no longer be classified as a private woodlot and thus be exempt from regulation by the Boards, and;
- JDI believed that Boards were in a biased position because some of them were involved in the same type of business as JDI.

The Appeal Panel, comprised of the Chair and two members of the Commission, issued their decision on the appeal on October 28, 2013. The summarized decision concluded that although Boards did possess the authority to regulate stumpage, they were not properly exercising that authority as the existing Orders the Boards had implemented lacked the specificity required to exercise the authority properly. The decision also concluded that although an interest in the land was acquired by JDI in the stumpage transactions that the ownership and classification of the woodlots remained within the definition of private woodlots. Finally, that although there was concern with respect to bias issues, there was not enough evidence provided to the Panel to

conclude that there was reasonable apprehension of bias. JDI subsequently filed an appeal with the New Brunswick Court of Appeal on the Commission's decision. The appeal hearing was heard on February 12, 2013. The decision of the Court of Appeal was not made prior to March 31, 2014.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2013-14 year, the Commission worked on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards. The Commission issued Boards a set of standard conversion tables, mostly drawn from the DNR Timber Scale Reporting Code Tables that are produced on an annual basis. The Commission also developed a new standardized production report designed to improve the efficiency of data entry into DNR's Forest Industry Allocations and Statistics system. The new report will be implemented in the 2014-15 year. Early in 2013-14, the Commission worked with DNR to incorporate the changes required to the system that would allow efficient data entry of the private woodlot production data being collected from the Boards, ultimately leading to improved reporting capabilities.

Auditing and Reporting

The production data and audited financial information was compiled, standardized and assessed to provide reports and information to DNR. A financial review of the Provincial Private Land Silviculture program was completed, verifying that no more than 20% of the provincial silviculture monies have been retained by the Boards for program administration costs and that Boards provide additional revenue detail for the 10% of the government funding level required as "owner funding" in this fiscal year. The Commission also conducted procedural audits of the Transportation of Primary Forest Products Certificates. The original audit protocol was developed by the Commission in 2006-07. In 2013-14, the audit procedures were improved to increase the sample size of the audit and collect information that would be more relevant to enforcement activities and efforts.

Legislation

As part of the Government's Smart Regulations initiative, the Commission proposed to Government that the seven individual Forest Products Marketing Board Plan regulations under the *Natural Products Act* could be consolidated into one regulation. The original plan regulations establish the individual Boards and include powers granted to them by the Lieutenant-Governor in Council. The new consolidated regulation was made in January of 2014 and is called *Regulation 2014-1 – Forest Products Marketing Boards Plan Regulation – Natural Products Act*. As part of the same process, the change to the plan regulation required that consequential amendments be made to *Regulation 2005-104 – Forest Products Marketing Boards Levies Regulation – Natural Products Act*. Two other expired regulations were repealed. The end result of these initiatives was a reduction of 184 regulatory obligations for the Department of Natural Resources.

North Shore Forest Products Marketing Board Administration by Commission

In January of 2010, all of the eleven Board members (directors) of the North Shore Forest Products Marketing Board resigned. Since February 3, 2010, the Commission was exercising the powers of the Board by holding regular meetings as the Board and giving direction to Board staff. On December 20, 2013, the Commission made a new temporary regulation (Regulation 2013-81 – North Shore Forest Products Marketing Board Regulation, 2013 to 2017 – Natural Products Act). This regulation allowed the Commission to appoint new members to the Board on staggered terms and allow the local Board members to resume exercising the powers of the Board.

Investigations

The Commission conducted two investigations during the 2013-14 year. Both investigations were in relation to the use of improper transportation certificates for transporting wood that originated from private woodlots. One of the investigations involved primary forest products that were harvested and marketed from private woodlots within the South East New Brunswick, Southern New Brunswick and York-Sunbury-Charlotte Marketing Board regulated areas. The other investigation was done jointly with the Regional Operations and Support Services section of the Department of Natural Resources and involved primary forest products that were being delivered to a wood concentration yard from private woodlots within the Carleton-Victoria and York-Sunbury-Charlotte Marketing Board regulated areas. In both cases, the information collected was reported back to the appropriate Board, enabling the Boards to attempt enforcement of the payment of the appropriate levies for the unreported volume of primary forest products.

Commission Meetings

The Commission conducted twelve meetings during the year with a 91% member participation rate. In October of 2013, the Chair and Secretary/Executive Director appeared in front of the Standing Committee on Crown Corporations to present the 2012-13 Annual Report of the Commission. Also in October 2013, Mr. Donald Floyd was appointed as a member representing the producers (private woodlot owners), filling the remainder of the term of a position that was left vacant in February 2013.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. It does so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order requires that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission. In 2013-14, there were only a few negotiating agencies formally filed with the Commission. The Boards and consumers appear to have gotten out of the practice of arranging formal negotiations. In fact, of the few agencies that were filed with the Commission, none had filed reports of the negotiations and only one filed agreements that were made between a Board and a consumer.

Financial Information

The Commission receives its funding through the budget of the Department of Natural Resources. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from DNR, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the DNR budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the DNR Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Financial Statement 2013-14

	2013-14 Budget	2013-14 Expenditures	<i>Budget Variance</i>
Administration			
Regular Payroll and Benefits	\$ 148,900	\$ 141,441	\$ 7,459
Administration Travel Expenses	10,100	1,388	8,712
Rent/Operating Expenses	57,400	41,404	15,996
Administration Sub-total	216,400	184,233	32,167
Members' Expenses			
Members' per diem	31,800	35,650	(3,850)
Members' Travel Expenses	10,800	11,188	(388)
Members' Meeting Expenses	2,000		2,000
Members' Sub-total	44,600	46,838	(2,238)
Other Expenses			
Appeal Hearings	0	2,605	(2,605)
Other Sub-total	0	2,605	(2,605)
General Program Sub-Total	261,000	233,676	29,929
Special Allocation			
North Shore Legal	50,000	5,367	44,633
Transparency Project	100,000	12,293	87,707
Special Allocation Sub-total	150,000	17,660	132,340
Total	\$ 411,000	\$ 251,336	\$ 162,269

- Source: DNR / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

Forest Products Marketing Board Volume in Cubic Metres								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2004-05	246,000	260,000	486,000	182,000	397,000	546,000	222,000	2,339,000
2005-06	202,000	215,000	731,000	115,000	344,000	401,000	205,000	2,213,000
2006-07	339,000	157,000	50,000	62,000	149,000	224,000	223,000	1,204,000
2007-08	218,000	105,000	67,000	34,000	46,000	119,000	151,000	740,000
2008-09	192,000	149,000	96,000	21,000	115,000	122,000	121,000	816,000
2009-10	181,400	99,900	137,300	19,500	126,200	119,200	112,200	795,700
2010-11	243,500	124,100	117,800	20,700	113,300	163,200	122,800	905,400
2011-12	165,700	144,900	192,200	33,000	193,600	327,400	147,600	1,204,400
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
Average	214,430	165,820	231,920	64,710	188,560	273,440	169,420	1,308,300

Forest Products Marketing Board (Volumes in Cubic Metres)								
Species	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
Softwood Harvest	98,611	147,593	154,070	80,336	174,062	318,229	159,263	1,132,164
Softwood AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood Harvest	108,016	60,242	84,078	32,053	64,973	101,726	86,039	537,127
Hardwood AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

Forest Products Marketing Board Sales \$								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2004-05	14,578,041	5,519,937	15,258,136	9,739,981	10,209,481	24,531,513	18,046,216	97,883,305
2005-06	10,563,596	3,306,323	7,220,636	4,352,091	6,914,378	17,657,126	13,995,667	64,009,817
2006-07	8,701,166	4,895,380	5,282,917	4,293,570	5,370,293	10,493,180	11,468,776	50,505,282
2007-08	7,714,003	5,399,255	3,878,309	2,444,097	4,743,626	7,755,329	9,527,616	41,462,235
2008-09	7,531,012	4,168,563	3,384,704	917,372	4,012,493	5,099,530	7,581,709	32,695,383
2009-10	5,384,809	3,856,060	2,518,514	517,901	3,327,433	4,396,302	7,089,168	27,090,187
2010-11	8,847,112	4,055,273	3,183,222	1,032,416	4,483,899	5,646,943	6,954,290	34,203,155
2011-12	8,317,063	5,692,710	5,287,399	1,589,679	7,280,015	8,937,481	8,787,461	45,891,808
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
Average	9,017,391	5,433,981	5,902,690	3,198,063	6,248,608	11,851,128	10,586,811	52,238,671

Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

2013-14 Silviculture Program	Forest Products Marketing Board							Total
	Carleton- Victoria	Madawaska*	North Shore	Northum- berland	South East NB	Southern NB	York Sunbury Charlotte	
GNB Silv. Program Funding (\$)	\$ 430,278	\$ 956,319	\$ 955,940	\$ 423,597	\$ 974,512	\$ 1,279,763	\$ 860,762	\$ 5,881,171
Private Silv. Program Funding	\$ 48,376	\$ 164,134	\$ 134,177	\$ 50,006	\$ 108,940	\$ 197,627	\$ 163,174	\$ 866,434
Total Silv. Program Funding (\$)	\$ 478,654	\$ 1,120,453	\$ 1,090,117	\$ 473,603	\$ 1,083,452	\$ 1,477,390	\$ 975,649	\$ 6,699,318
GNB Cost Share %	90%	85%	88%	89%	90%	87%	88%	88%
Direct GNB Silv. Program Expenditures	\$ 360,598	\$ 761,287	\$ 772,821	\$ 338,863	\$ 779,051	\$ 1,022,956	\$ 699,331	\$ 4,734,907
Direct GNB Silv. Program Expense %	84%	80%	81%	80%	80%	80%	81%	81%
Silv. Program Administration Expense %	16%	20%	19%	20%	20%	20%	19%	19%
GNB Mgmt Plan Funding (\$)	\$ 15,500	\$ 45,753	\$1,500	\$ 3,500	\$ 0	\$27,033	\$ 1,100	\$ 94,386
Total GNB Program Funding	\$ 445,778	\$ 1,002,072	\$ 957,440	\$ 427,097	\$ 974,512	\$ 1,306,796	\$ 861,862	\$ 5,975,557

* Note - will not balance to audited financial statement – Madawaska fiscal year end is January 31, silviculture year end is March 31.

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary

2013-14	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Assets								
Current	460,111	725,151	702,780	116,033	718,038	859,828	1,690,619	5,272,560
Investments	-	-	-	-	-	5	1,000	1,005
Capital Assets & Equipment	4,028	13,788	630,759	1,870	48,818	-	23,549	722,812
Restricted Funds	-	380,193	-	-	-	-	1,029,494	1,409,687
Total Assets	464,139	1,119,132	1,333,539	117,903	766,856	859,833	2,744,662	7,406,064
Liabilities								
Current	696,081	314,775	101,071	73,545	262,891	40,183	1,223,979	2,712,524
Long Term	-	-	125,000	70,000	-	-	-	195,000
Total Liabilities	696,081	314,775	226,071	143,545	262,891	40,183	1,223,979	2,907,524
Net Assets								
Net Assets	(231,942)	804,357	1,107,468	(25,642)	-	-	1,054,825	2,709,066
Retained Earnings	-	-	-	-	503,965	819,650	465,858	1,789,473
Total Liabilities and Equity	464,139	1,119,132	1,333,539	117,903	766,856	859,833	2,744,662	7,406,064
<i>Year End</i>	<i>Mar 31</i>	<i>Jan 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	

Forest Products Marketing Board Income Statement Summary

2013-14	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
Cost of Wood Sales	10,811,426	9,878,997	6,803,711	4,514,079	9,948,442	22,038,468	13,039,766	77,034,889
Net Sales	17,398	202,025	-	238,212	744	312,023	296,955	1,067,357
Fees, Levies & Other	270,879	45,376	227,256	477,122	295,404	1,417,502	296,189	3,029,728
Net Revenue	288,277	247,401	227,256	715,334	296,148	1,729,525	593,144	4,097,085
Expenditures	247,721	152,434	358,079	649,747	212,637	1,686,654	550,638	3,857,910
Net Income (Loss)	40,556	94,967	(130,823)	65,587	83,511	42,871	42,506	239,175

Change from Previous Year	2013-14	2012-13	Variance	% Change
Assets (\$)	7,406,064	5,827,412	1,578,652	+ 27%
Liabilities (\$)	2,907,524	1,880,353	1,027,171	+ 55%
Retained Earnings (\$)	4,498,539	3,947,059	551,480	+ 14%
Net Revenue (\$)	4,097,085	4,342,074	(244,989)	- 6%
Expenditures (\$)	3,857,910	4,522,538	(644,628)	- 15%
Net Income/ (Loss) (\$)	239,175	(180,464)	419,639	+ 233%
Wood Sales (\$)	78,102,246	50,543,289	27,558,957	55%
Softwood Production (x 1,000 m3)	1,132	804	328	41%
Hardwood Production (x 1,000 m3)	537	373	164	44%
Total Production (x 1,000 m3)	1,669	1,177	492	42%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board

151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Roy McLellan
Manager: Linda Bell
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board

870 Canada Street, P. O. Box 5
Edmundston, NB, E3V 3X3

Chairman: Charles Albert
Manager: Claude Pelletier
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board

2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3
Agent: North Shore Forestry Syndicate Inc.

Chairman: Mario Comeau
Manager: Alain Landry
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board

271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Jean-Guy Comeau
Acting Manager: Paula Creamer
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board

P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Joseph Murphy
Manager: Marcel Maillet
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board

P. O. Box 4473, Sussex, NB, E4E 5L6
Agent : SNB Wood Co-operative Limited
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Pam Folkins
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: pfolkins@snbwc.ca

York-Sunbury-Charlotte Forest Products Marketing Board

819 Royal Road
Fredericton, NB, E3G 6M1

Chairman: Glenn Cameron
Acting Manager: Erica O'Donnell
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca