

New Brunswick Forest Products Commission

Annual Report 2015-2016

Natural Resources
November 1, 2019

November 1, 2019

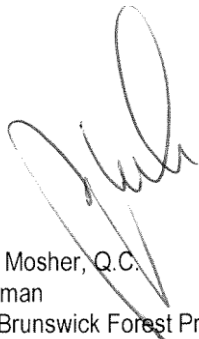
Hon. Rick Doucett, Minister
Department of Natural Resources
P. O. Box 6000
Fredericton, NB
E3B 5H1

Dear Sir,

Re: New Brunswick Forest Products Commission – 2015-16 Annual Report

On behalf of the New Brunswick Forest Products Commission, it is my privilege to submit our Annual Report for the period April 1, 2015 to March 31, 2016. The report has been designed to highlight the activities and accomplishments of the Forest Products Commission for the fiscal year 2015-16, and to provide summary information regarding the seven forest products marketing boards.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Mosher', is written over the typed name and title.

Brian Mosher, Q.C.
Chairman
New Brunswick Forest Products Commission

Table of Contents

Chairman’s Message	1
Highlights from the Past Year.....	2
Commission Objectives and Duties	3
Overview of Commission Operations.....	5
Response to Auditor General’s Recommendations.....	6
Changes in Commission Membership.....	6
York Sunbury Charlotte Forest Products Marketing Board Investigation.....	6
Data Collection	7
Auditing and Reporting.....	7
Legislation	7
Commission Meetings	8
Negotiations	8
Financial Information.....	9
Appendix A – Private Woodlot Production and Sales Data.....	10
Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures	11
Appendix C – Forest Products Marketing Board Financial Reporting.....	12
Appendix D – Forest Products Marketing Board Contact Information	13

Chairman's Message

The New Brunswick Forest Products Commission (FPC), an agency established in 1971 by the *Forest Products Act*, oversees the seven Forest Products Marketing Boards (the "Marketing Boards") and acts as a liaison in the marketing relationships between private woodlot owners, the seven Marketing Boards, forest industries (pulpmills, sawmills and consumers) and the Government of New Brunswick. The Commission and Marketing Boards have legislated authority regarding regulation of the production and marketing of primary forest products from private woodlots. The Commission reports to the Minister of Natural Resources and to the Crown Corporations Committee, a standing committee of the New Brunswick Legislature.

This Annual Report is designed to be in line with the reporting of the Government of New Brunswick's and Department of Natural Resources' formal management system which focuses on performance reporting and aims to provide better accountability to the public.

The annual report of the New Brunswick Forest Products Commission (the "Commission") provides summary information about the Commission's activities as well as the financial and statistical information for the fiscal year ending March 31, 2016. The primary function of the report is to be the major accountability document for the Legislative Assembly and the public. It serves as the key link between the objectives and duties of the Commission and the results obtained.

The Commission and its staff continued work over the year to improve the ways that the duties of the Commission align with its legislated objectives. We look forward to continuing that process throughout the next year.

Brian Mosher, Q.C.
Chairman, New Brunswick Forest Products Commission

Highlights from the Past Year

In December of 2014, the Commission suspended all directors of the York Sunbury Charlotte Forest Products Marketing Board (YSC Board) for cause and continued its investigation into the business and affairs of the YSC Board. The investigation was specifically with regard to the YSC Board involvement with the Maritime Fibre and Energy mill (former M.L. Wilkins and Sons mill). In June of 2015, the Commission released the findings of its investigation and dismissed the YSC Board directors. The Commission continued to exercise the powers of the YSC Board until August of 2015, when new directors of the YSC Board were appointed by the Commission. The first meeting of the newly appointed board of directors was in September of 2015.

In June 2015, the Office of the Auditor General of New Brunswick released the results of an audit of the Department of Natural Resources – Private Wood Supply, within which one part was an audit of the activities of the New Brunswick Forest Products Commission. The audit resulted in 14 recommendations by the Auditor General specific to the Commission.

In October 2015, the Commission conducted an Appeal hearing with respect to a woodlot owner who was aggrieved by a decision of the South East New Brunswick Forest Products Marketing Board. The decision of the Commission Appeal panel was rendered on November 10, 2015.

In October 2015, the Commission discovered that a fraudulent audited financial statement for the North Shore Forest Products Marketing Board had been filed with the Commission by the manager of the Board. The Board's auditor, Grant Thornton, and the Commission immediately notified the board of directors of the North Shore Board of the fraudulent statement. The Board subsequently dismissed the manager for cause and engaged their audit firm to conduct a forensic audit of their finances. The investigation continued beyond March 31, 2016.

The Department of Natural Resources engaged the services of the Commission to conduct a stumpage value study of primary forest products originating from New Brunswick private woodlots. The purpose of the study was to establish the "Fair Market Value" of standing timber that could be used to base the value of Crown timber on. The Commission enlisted the collaboration of PricewaterhouseCoopers LLC to assist with data verification and methodology review for the study.

The Commission provided assistance to the seven Forest Products Marketing Boards to begin development of a common accounting system for the Marketing Boards.

In January 2016, the Southern New Brunswick Forest Products Marketing Board (SNB Board) passed Order # 2015-604, a marketing order that would require that all primary forest products produced in the SNB Board regulated area would be sold to or by the Board. The Commission subsequently received notices of appeal from 4 different parties opposed to the new order. The hearing of the appeals did not occur prior to March 31, 2016.

Commission Objectives and Duties

The Forest Products Commission (Commission) was established in 1971 by the *Forest Products Act*, although it draws its authority, duties and responsibilities from that act, as well as the *Natural Products Act*. The primary role of the Commission is general supervision over the operations of the seven Forest Products Marketing Boards (Boards) in New Brunswick that are established under the *Natural Products Act*.

Under the *Natural Products Act*, regulations have been made by the Lieutenant-Governor in Council establishing the seven Forest Products Marketing Boards and the authority of those Boards to collect levies from primary forest products that are produced and marketed. Regulations are also made by the Commission that defines the administration and governance of each Forest Products Marketing Board. The table below outlines the year of establishment, establishing regulation, administration regulation, and associated agency of each Board.

Forest Products Marketing Board	Year of Establishment	Establishing Regulation	Administrative Regulation(s)	Associated Agency
Carleton-Victoria	1978	Regulation 2014-1	Regulation 2005-140	Carleton-Victoria Wood Producers Association
Madawaska	1961		Regulation 2006-87	N/A
North Shore	1973		Regulation 2005-142 & Regulation 2013-81	North Shore Forestry Syndicate Inc. (Inactive)
Northumberland County	1974		Regulation 2005-144	Northumberland County Woodlot Owners Association
South East New Brunswick	1981		Regulation 2005-106	N/A
Southern New Brunswick	1979		Regulation 2005-146	S.N.B. Wood Cooperative Ltd.
York Sunbury Charlotte	1978		Regulation 2004-148 & Regulation 2015-18	N/A

The objectives of the Commission are:

- (a) to encourage and facilitate the achievement of expanding markets and equitable prices for both the producer and consumer of purchased primary forest products; and
- (b) to encourage and facilitate the optimum utilization of private woodlot resources.

The duties of the Commission are:

- (a) to examine and consider data relevant to the production and sale of purchased primary forest products,
- (b) to facilitate meaningful dialogue between producers and consumers,
- (c) to administer the negotiation process between the Producer Associations and their agents,
- (d) to act as conciliator when requested in disputes arising between a Producer Association and a consumer of primary forest products,
- (e) to conduct inquiries on the following matters with respect to primary forest products:
 - (i) the cost of production, distribution and transportation;
 - (ii) prices, markets and systems of classification; and
 - (iii) any other matter related to marketing,
- (f) to investigate complaints in relation to the marketing of primary forest products,
- (g) to be informed regarding developments in the harvesting and marketing of primary forest products, and
- (h) to recommend to the Minister the institution of those marketing controls that appear necessary or advisable.

The Commission is responsible for the overall conduct of the regulated forest products marketing system for private lands in New Brunswick. It is responsible for ensuring that the Boards exercise the powers granted to them in the manner intended. The Commission:

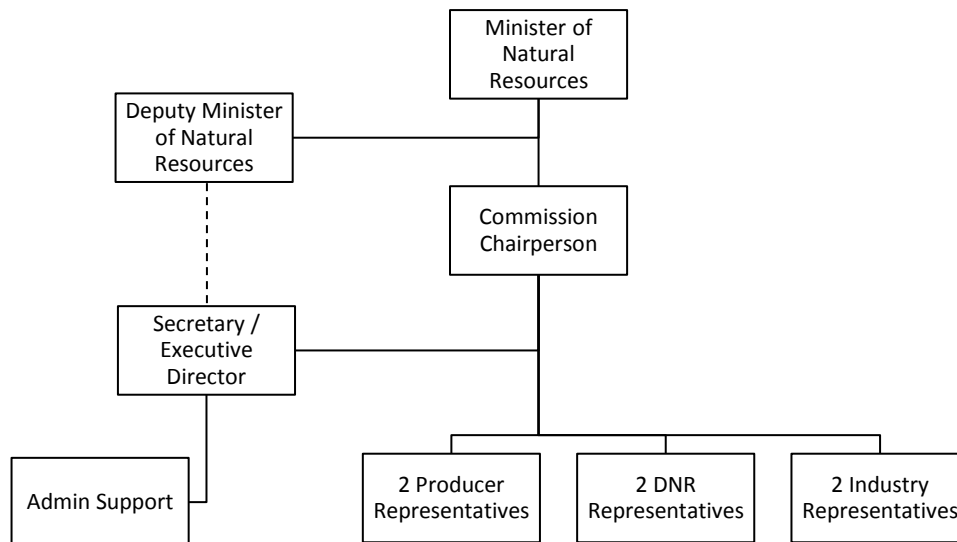
- has general supervision of the seven regulated Forest Products Marketing Boards;
- provides liaison and is the body of appeal for Marketing Boards, private woodlot owners, government and industry;
- lends assistance in resolving disputes between: woodlot owner, board, industry, contractor, broker, etc.;
- can facilitate the negotiation, conciliation, and arbitration between Boards and industry;
- investigates complaints in relation to the marketing of primary forest products;
- provides policy advice to the Minister of Natural Resources, and
- recommends amendments to regulations pertaining to Marketing Boards and the marketing system.

The seven Marketing Boards are given specific powers by regulation and the role of the Commission is to verify they work within the scope of their marketing plans. In doing so, the Commission represents the interests of the private woodlot owners in each Marketing Board regulated area.

Overview of Commission Operations

The Commission is responsible to the Minister of Natural Resources. The Commission's structure is defined by the Forest Products Act, and includes seven members appointed by the Lieutenant-Governor in Council. The Commission is designed to provide a fair representation of all segments of the forest sector, including two representatives of the producers (private woodlot owners), two representatives of the forest industries of New Brunswick, two representatives of the Department of Natural Resources, and one independent Chair. Appointment terms of industry and producer representatives are up to three years and appointment terms of the DNR representatives and the Chair are up to five years.

The Commission also has a staff consisting of an Executive Director / Secretary and two administrative support staff, who are employees of the Department of Natural Resources.



Sector	Representative
Independent Chair	Brian Mosher
Natural Resources	Carol Dixon
Natural Resources	Martha O'Sullivan
Producers	Claude Pelletier
Producers	Hans Bouma
Forest Industries	Mike O'Blenis
Forest Industries	Gerard Robichaud

Response to Auditor General's Recommendations

Name and year of audit area with link to online document	Recommendations	
	Total	Adopted
2015 Volume II – Chapter 4: Private Wood Supply http://www.agnb-vgnb.ca/content/dam/agnb-vgnb/pdf/Reports-Rapports/2015V2/Agrepe.pdf	14	10

Changes in Commission Membership

In August of 2015, two new members were appointed to the Commission by the Lieutenant-Governor in Council. Ms. Carol Dixon was appointed to a five year term and Ms. Martha O'Sullivan was appointed to a four year term, each representing the Department of Natural Resources.

York Sunbury Charlotte Forest Products Marketing Board Investigation

The Commission commenced an investigation during the 2014-15 fiscal year into the business and affairs of the York Sunbury Charlotte Forest Products Marketing Board (YSC Board), stemming from concerns by the Commission as to the nature and level of involvement that YSC Board had in the Maritime Fibre and Energy (MFE) sawmill (former ML Wilkins and Sons sawmill). In June of 2015, the Commission released its findings from the investigation and dismissed the YSC Board of Directors (that had been suspended since December 2014) for cause. The Commission continued to exercise the powers of the Board during the time of, and following the investigation.

The Commission found a number of issues in its investigation that led to the dismissal of the YSC Board directors, including:

1. The YSC Board of Directors acted outside of their fiduciary duty and legislated authority by financially supporting the MFE operation with several loans and wood supply arrangements that put the Marketing Board in significant financial risk.
2. The YSC Board of Directors acted outside of their legislated authority by giving the former Manager a gift over \$1,000.
3. The YSC Board of Directors acted outside of their legislated authority by providing a loan guarantee to Regional Development Corporation for a loan to MFE in the amount of \$177,514.65, without first seeking authorization of the Commission to do so.
4. The YSC Board of Directors acted outside of their legislated authority and the YSC Board's own levy orders by utilizing forest management levy funds to fund the MFE operation. Forest management levy funds are restricted from being used for anything other than forest management activities.
5. The YSC Board of Directors invested in an activity (the wood processing facility) that does not fall within their purpose as set out in section 7 of *regulation 2014-1 New Brunswick Forest Products Marketing Board Plan regulation – Natural Products Act*.

In September 2015, the Commission brought into force a new "temporary" regulation to allow for the appointment of new members to the YSC Board of Directors on a staggered term basis, providing for an election process over a three year period and reducing the size of the Board of Directors from 23 members to 11. The Commission appointed the new Board of Directors in

September of 2015 and ceased exercising the powers of the YSC Board.

Data Collection

The Commission regularly collects data from the Boards, including monthly production, sales of primary forest products through the Boards, financial statements and reports of forest management revenues and expenditures related to the Private Woodlot Silviculture Program. During the 2015-16 year, the Commission continued to work on initiatives aimed at improving the consistency and accuracy of production data collected from the Boards. The Commission also received financial assistance from the Department of Natural Resources to develop a common accounting system for all seven Marketing Boards. The accounting system would provide reporting on production, pricing, cost of different products, general trucking rates, stumpage rates, etc. Atlantic Data Systems (ADS) was tasked by the Marketing Boards with the creation and implementation of the new system. As of March 31, 2016, funding was approved and ADS was merely awaiting the first payments to begin the development of the system.

Auditing and Reporting

The production data and audited financial information was compiled, standardized and assessed to provide reports and information to the Minister of Natural Resources. Production reporting from the Marketing Boards improved over the 2015-2016 year however, in September 2015, the North Shore Forest Products Marketing Board had yet to submit their 2014-2015 audited financial statements, had not set a date for its annual meeting, had not held any district meetings and had not submitted Board meeting minutes since January 2015. The Commission issued correspondence to the North Shore Board that they were in violation of the *Natural Products Act* regarding their reporting requirements.

The Commission wished to request a legal opinion on any actions or penalties it can take in terms of enforcement for Marketing Boards delinquent in their reporting. By year end, the Commission was still awaiting word from the Attorney General's office as to whether or not they may provide legal advice to the Commission or if outside legal counsel will be required.

Legislation – Acts / Regulations / Orders

The Commission did not create any new regulations or acts during the 2015-2016 year however it created the *York Sunbury Charlotte Forest Products Marketing Board Regulation, 2015-2018 – Natural Products Act* and amended *New Brunswick Regulation 2005-148 – Natural Products Act* and Commission Order No. 2015-519. The Commission repealed Commission Order No. 2017-518. The Commission issued the following orders during the 2015-2016 year:

Order No.	Subject	Date In Force	Date Repealed or Expiry (if applicable)
2015-196A	Borrowing Authorization – Carleton-Victoria Forest Products Marketing Board	October 14, 2015	October 13, 2016
2015-196B	Borrowing Authorization – Carleton-Victoria Forest Products Marketing Board	October 14, 2015	October 13, 2016
2015-396	Borrowing Authorization – South East New Brunswick Forest Products Marketing Board	August 12, 2015	August 11, 2016
2015-519	York Sunbury Charlotte Forest Products Marketing Board appointments	August 12, 2015	N/A
2015-596	Borrowing Authorization – York Sunbury Charlotte Forest Products Marketing Board	October 14, 2015	October 13, 2016

Commission Meetings

The Commission conducted fourteen meetings during the year with an 86%-member participation rate. All the meetings were held in Fredericton and in April of 2015, the Commission also convened a meeting of the York Sunbury Charlotte Forest Products Marketing Board, carrying out the powers of the YSC Board.

Negotiations

As part of its mandate, the Commission is responsible for the administration of the negotiation process between Boards and consumers. It does so through Commission Order 2005-189 (*Forest Products Marketing Boards Negotiating Agencies Order – Natural Products Act*). The Order requires that Boards and consumers of primary forest products register the names of the individuals that will undertake negotiations between the parties (Negotiating Agencies) with the Commission. In 2015-16, there was only one negotiating agency formally filed with the Commission.

Financial Information

The Commission receives its funding through the budget of the Department of Natural Resources. It is the sole source of funding for the Commission. A balance sheet has not been prepared because the Commission draws its funding directly from DNR, according to an agreed upon budget. The Commission does not receive the funding as a grant, but operates directly from the DNR budget, with administrative support from the Department. The Commission is a body corporate, as determined by the *Forest Products Act* and confirmed by the Office of the Auditor General. The Commission expenditures are also included in the DNR Annual Report and financial statements. The Chair of the Commission is paid \$25,000 annually and the other six members of the Commission who attend monthly meetings are paid a per diem (\$150 per day) while engaged in work of the Commission which is set by Order of the Lieutenant-Governor in Council. Reimbursement for reasonable travel expenses is in accordance with New Brunswick Government Travel Policy AD-2801.

New Brunswick Forest Products Commission Financial Statement 2015-16

	2015-16 Budget	2015-16 Expenditures	Budget Variance
Administration			
Regular Payroll and Benefits	\$ 160,700	\$ 155,892	\$ 4,808
Administration Travel Expenses	5,800	1,480	4,320
Rent/Operating Expenses	46,800	37,135	9,665
Administration Sub-total	213,300	194,507	18,793
Members' Expenses			
Members' per diem	36,700	33,400	3,300
Members' Travel Expenses	13,800	10,654	3,146
Members' Sub-total	50,500	44,054	6,446
General Program Sub-Total	263,800	238,561	25,239
Other Expenses			
Grants: Corporations, Agencies, Boards	0	121,764	(121,764)
Total	\$ 263,800	\$ 360,325	\$ (96,525)

- Source: DNR / NB Forest Products Commission

Appendix A – Private Woodlot Production and Sales Data

Forest Products Marketing Board Volume in Cubic Metres (excluding biomass)								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2006-07	339,000	157,000	50,000	62,000	149,000	224,000	223,000	1,204,000
2007-08	218,000	105,000	67,000	34,000	46,000	119,000	151,000	740,000
2008-09	192,000	149,000	96,000	21,000	115,000	122,000	121,000	816,000
2009-10	181,400	99,900	137,300	19,500	126,200	119,200	112,200	795,700
2010-11	243,500	124,100	117,800	20,700	113,300	163,200	122,800	905,400
2011-12	165,700	144,900	192,200	33,000	193,600	327,400	147,600	1,204,400
2012-13	150,100	195,500	203,800	47,500	162,500	292,600	144,300	1,196,300
2013-14	206,600	207,800	238,100	112,400	239,000	420,000	245,300	1,669,200
2014-15	213,800	164,100	252,100	140,500	226,100	353,600	238,900	1,589,100
2015-16	320,663	236,042	256,621	232,378	253,282	426,078	345,008	2,070,072
Average	223,076	158,334	161,092	72,298	162,398	218,908	185,111	1,219,017

2015-16 Forest Products Marketing Board Volumes in Cubic Metres (excluding biomass)								
Species	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
Softwood Harvest	170,394	151,355	163,774	168,370	193,475	349,503	198,625	1,395,496
Softwood AAC (70%)	100,000	75,000	180,000	120,000	250,000	345,000	265,000	1,335,000
Softwood AAC(Max.)	140,000	105,000	260,000	180,000	345,000	495,000	385,000	1,910,000
Hardwood Harvest	150,269	84,687	77,845	70,780	59,807	76,575	146,386	621,346
Hardwood AAC (70%)	125,000	95,000	215,000	90,000	185,000	305,000	235,000	1,250,000
Hardwood AAC (Max.)	190,000	145,000	310,000	125,000	270,000	430,000	345,000	1,815,000

Forest Products Marketing Board Sales \$								
Year	Carleton-Victoria	Madawaska	North Shore	Northumberland	South East NB	Southern NB	York Sunbury Charlotte	Total
2006-07	8,701,166	4,895,380	5,282,917	4,293,570	5,370,293	10,493,180	11,468,776	50,505,282
2007-08	7,714,003	5,399,255	3,878,309	2,444,097	4,743,626	7,755,329	9,527,616	41,462,235
2008-09	7,531,012	4,168,563	3,384,704	917,372	4,012,493	5,099,530	7,581,709	32,695,383
2009-10	5,384,809	3,856,060	2,518,514	517,901	3,327,433	4,396,302	7,089,168	27,090,187
2010-11	8,847,112	4,055,273	3,183,222	1,032,416	4,483,899	5,646,943	6,954,290	34,203,155
2011-12	8,317,063	5,692,710	5,287,399	1,589,679	7,280,015	8,937,481	8,787,461	45,891,808
2012-13	7,708,280	7,365,283	6,209,351	2,341,227	6,195,271	11,643,389	9,080,488	50,543,289
2013-14	10,828,824	10,081,022	6,803,711	4,752,291	9,949,186	22,350,491	13,336,721	78,102,246
2014-15	10,822,864	7,587,292	6,467,140	6,280,849	10,424,132	15,438,242	9,281,149	66,399,054
2015-16	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
Average	9,168,567	6,373,658	5,067,798	3,111,799	6,700,140	10,456,313	9,125,880	50,013,894

Appendix B – Forest Products Marketing Board Silviculture Revenue and Expenditures

2015-16 Silviculture Program	Forest Products Marketing Board							Total
	Carleton- Victoria	Madawaska	North Shore	Northum- berland	South East NB	Southern NB	York Sunbury Charlotte	
GNB Silv. Program Funding (\$)	\$ 598,798	\$ 615,736	\$ 771,540	\$ 546,562	\$ 810,691	\$ 1,216,579	\$ 886,160	\$ 5,446,066
Private Silv. Program Funding	\$ 113,901	\$ 110,974	\$ 138,000	\$ 97,423	\$ 129,549	\$ 192,287	\$ 116,442	\$ 898,576
Total Silv. Program Funding (\$)	\$ 712,699	\$ 726,710	\$ 909,540	\$ 643,985	\$ 933,578	\$ 1,408,866	\$1,002,602	\$ 6,337,602
GNB Cost Share %	84%	85%	85%	85%	87%	86%	88%	86%
Direct GNB Silv. Program Expenditures	\$ 529,290	\$ 498,503	\$ 628,000	\$ 482,089	\$ 651,209	\$ 985,600	\$ 724,852	\$ 4,499,543
Direct GNB Silv. Program Expense %	88%	81%	81%	88%	80%	81%	82%	83%
Silv. Program Administration Expense %	12%	19%	19%	12%	20%	19%	18%	17%
Total GNB Program Funding	\$ 598,798	\$ 615,736	\$ 771,540	\$ 546,562	\$ 810,691	\$ 1,216,579	\$ 886,160	\$ 5,446,066

Appendix C – Forest Products Marketing Board Financial Reporting

Forest Products Marketing Board Balance Sheet Summary

2015-16	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Assets								
Current	799,861	728,565	495,195	613,571	826,572	952,438	479,943	4,896,145
Investments	-	-	25,737	-	-	5	-	25,742
Capital Assets & Equipment	2,352	11,364	411,595	1,197	57,851	-	13,925	498,284
Restricted Funds	-	260,316	-	-	-	-	-	260,316
Total Assets	802,213	1,000,245	932,527	614,768	884,423	952,443	493,868	5,680,487
Liabilities								
Current	813,709	145,521	197,182	342,011	270,265	9,926	238,339	2,316,953
Long Term	-	-	119,500	70,000	-	-	-	189,500
Total Liabilities	813,709	145,521	316,682	412,011	270,265	9,926	238,339	2,206,453
Net Assets								
Net Assets	(11,496)	854,724	615,845	202,757	-	-	189,267	1,851,097
Retained Earnings	-	-	-	-	614,158	942,517	23,151	1,579,826
Total Liabilities and Equity	802,213	1,000,245	932,527	614,768	884,423	952,443	493,868	5,680,487
<i>Year End</i>	<i>Mar 31</i>	<i>Jan 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	<i>Mar 31</i>	

Forest Products Marketing Board Income Statement Summary

2015-16	CV	MAD	NSH	NTH	SENB	SNB	YSC	Total
Revenue								
Wood Sales	15,830,539	10,635,742	7,662,715	6,948,588	11,215,054	12,802,239	8,151,419	73,246,296
Cost of Wood Sales	15,810,406	10,341,137	7,661,573	6,719,956	11,213,591	12,528,429	8,008,503	65,388,595
Net Sales	20,133	294,605	1,142	228,632	1,463	273,810	142,916	962,701
Fees, Levies & Other	395,482	(54,919)	365,360	828,152	287,667	1,400,697	978,610	4,201,049
Net Revenue	415,615	239,686	366,502	1,056,784	289,130	1,674,507	1,121,526	5,163,750
Expenditures	242,126	139,621	394,932	893,903	256,596	1,655,736	979,688	4,562,602
Net Income (Loss)	173,489	100,065	(28,430)	162,881	32,534	18,771	141,838	601,148

Change from Previous Year	2015-16	2014-15	Variance	% Change
Assets (\$)	5,680,487	5,083,197	597,290	+12%
Liabilities (\$)	2,206,453	2,153,394	53,059	+2%
Retained Earnings (\$)	1,579,826	1,495,130	84,696	+6%
Net Revenue (\$)	5,163,750	5,570,201	406,451	+ 7%
Expenditures (\$)	4,562,602	6,874,133	(2,311,531)	-34%
Net Income/ (Loss) (\$)	601,148	(1,303,932)	(1,905,080)	-146%
Wood Sales (\$)	73,246,296	65,473,259	7,773,037	+12%
Softwood Production (x 1,000 m3)	1,395	1,113	282	+25%
Hardwood Production (x 1,000 m3)	621	475	146	+31%
Total Production (x 1,000 m3)	2,016	1,588	428	+27%

Appendix D – Forest Products Marketing Board Contact Information

Carleton-Victoria Forest Products Marketing Board
151 Perkins Way, Florenceville, NB, E7L 3P6
Agent: Carleton-Victoria Wood Producer's Association

Chairman: Roy McLellan
Manager: Linda Bell
Telephone: (506) 392-5584
Fax: (506) 392-8290
Email: info@cvwpa.ca

Madawaska Forest Products Marketing Board
870 Canada Street, P. O. Box 5
Edmundston, NB, E3V 3X3

Chairman: Charles Albert
Manager: Rodrigue Bellefleur
Telephone: (506) 739-9585
Fax: (506) 739-0859
Email: odvdm@nbnet.nb.ca

North Shore Forest Products Marketing Board
2807 Miramichi Avenue, P. O. Box 386
Bathurst, NB, E2A 3Z3
Agent: North Shore Forestry Syndicate Inc.

Chairman: Mario Comeau
Manager: Patrick Doucet
Telephone: (506) 548-8958
Fax: (506) 548-1165
Email: nsfpmb@nbnet.nb.ca

Northumberland County Forest Products Marketing Board
271 McMurdo Street, Industrial Park
P. O. Box 494, Miramichi, NB, E1V 3M6
Agent: Northumberland Co. Woodlot Owners and Pulp Producers Assoc. Inc.

Chairman: Jean-Guy Comeau
Acting Manager: Paula Creamer
Telephone: (506) 622-7733
Fax: (506) 622-6317
Email: woodlot@nbnet.nb.ca

South East New Brunswick Forest Products Marketing Board
P. O. Box 5074, Shediac, NB, E4P 8T8
(Site Location: 3384 Rte 132, Scoudouc, N.B. E4P 3S7)

Chairman: Joseph Murphy
Manager: Marcel Maillet
Telephone: (506) 532-1150
Fax: (506) 532-6500
Email: senbmb@nb.aibn.com

Southern New Brunswick Forest Products Marketing Board
P. O. Box 4473, Sussex, NB, E4E 5L6
Agent : SNB Wood Co-operative Limited
(Site Location: 13 Drury's Cove Rd, Sussex, N.B. E4E 4E4)

Chairman: John Sabine
Manager: Pam Folkins
Telephone: (506) 433-9860
Fax: (506) 433-3623
Email: pfolkins@snbwc.ca

York-Sunbury-Charlotte Forest Products Marketing Board
P.O. Box 424 – Station A
Fredericton, NB, E3B 4Z9

Chairman: Rodney Mott
Manager: Erica O'Donnell
Telephone: (506) 444-6644
Fax: (506) 444-6630
Email: ysc@nbnet.nb.ca