



**MANAGEMENT DISCUSSION AND ANALYSIS AND
CONSOLIDATED FINANCIAL STATEMENTS AND NOTES**

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS

The Management Discussion and Analysis (MD&A) provides management's perspective on key issues that affect the current and future performance of the Workplace Health, Safety and Compensation Commission (operating as WorkSafeNB). The MD&A, prepared as at May 20, 2020, should be read in conjunction with the audited consolidated financial statements and supporting notes for the year ended December 31, 2020.

FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements about certain matters that are, by their nature, subject to many risks and uncertainties that may cause actual results to differ materially from these statements. Forward-looking statements include, but are not limited to, WorkSafeNB's objectives, strategies, targeted and expected financial results, and the outlook for its business and for the New Brunswick and global economies. Risks and uncertainties include, but are not limited to, changing market, industry and general economic factors or conditions; changes in legislation affecting WorkSafeNB policies and practices; changes in accounting standards; the ability to retain and recruit qualified staff; and other risks, known or unknown. The reader is cautioned not to place undue reliance on these forward-looking statements.

The *Annual Report, Strategic Plan, and Assessment Rates* material are available at worksafenb.ca.

FINANCIAL HIGHLIGHTS

WorkSafeNB recorded a surplus of \$251.7 million in 2020 compared to a surplus of \$311.7 million in 2019. The primary drivers of the 2020 results are lower investment returns, assessment revenue, and claims costs when compared to 2019. The investment return in 2020 was 5.4%, compared to 14.0% in 2019. Assessment revenue decreased by 10.2%, from \$272.5 million in 2019 to \$244.9 million

in 2020. The decrease is due to a 9.4% reduction in the provisional average assessment rate from \$2.65 in 2019 to \$2.40 in 2020, and a 1.5% reduction in assessable payrolls, primarily due to the COVID-19 pandemic. Claims costs decreased by 83.3% from \$86.7 million in 2019 to \$14.5 million in 2020 due to fewer claims, earlier return to work, and the impact of COVID-19. This resulted in a funded position of \$329.4 million, or 123.6%.

The overall financial results were not impacted as originally forecasted when lockdown measures were implemented to combat the COVID-19 pandemic. The combination of lower claims costs, a less than expected impact on assessment revenue and a rebound in capital markets has well-positioned WorkSafeNB to manage future uncertainties related to COVID-19.

CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements include the accounts of WorkSafeNB and WorkSafeNB Investments Limited (WSNBIL). WSNBIL is a subsidiary over which WorkSafeNB exercises control, and is defined as having the power to direct the relevant activities of an entity, having exposure or rights to variable returns of the entity, and having the ability to affect the returns through the power it holds. WSNBIL holds infrastructure and real estate assets in trust for WorkSafeNB, the Workers Compensation Board of Prince Edward Island (WCB of PEI) and the *Firefighters' Compensation (FC) Act* Disability Fund, pursuant to agreements for the combined administration of their respective investments. Although WorkSafeNB does not have legal rights to the proportionate shares that the WCB of PEI and the *FC Act* Disability Fund hold in WSNBIL, International Financial Reporting Standard 10 (IFRS 10) requires WorkSafeNB to present consolidated financial statements as they have control over WSNBIL as defined in IFRS 10. As a result, WSNBIL has been fully consolidated in these financial statements.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

The proportionate ownership of the net assets of WSNBIL as at December 31, 2020 was: WorkSafeNB – 85.8%, WCB of PEI – 12.7%, *FC Act* Disability Fund – 1.5%. All transactions and balances between WorkSafeNB and WSNBIL are eliminated on consolidation.

Non-controlling interests, presented as part of equity, represent the portion of WSNBIL's net assets that are held by the WCB of PEI and the *FC Act* Disability Fund.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

The key components of WorkSafeNB's consolidated statement of financial position are its investments, benefits liabilities and funded position.

FINANCIAL HIGHLIGHTS		
Consolidated Statement of Financial Position		
(\$millions)	2020	2019
Portfolio investments	1,642.1	1,521.7
Benefits liabilities	1,379.2	1,505.1
WorkSafeNB funded position	329.4	77.7
WorkSafeNB funded ratio	123.6%	105.1%

Investments

WorkSafeNB's investment portfolio must be customized to reflect its purpose, time horizon, liquidity requirements, legal constraints and its stakeholders' risk tolerance. The primary investment risk is that the investment fund's assets, together with the future income thereon, will be insufficient to pay the liabilities. WorkSafeNB relies on periodic asset liability studies performed by independent actuarial consultants to ensure that the investment strategy is suitable in light of the related liabilities.

Most of the investment portfolio is held to meet payment obligations that extend for many years into the future. As a consequence, WorkSafeNB takes a long-term approach to finding an acceptable risk/return trade-off via the investment strategy. WorkSafeNB's investment policies and practices are designed to maximize the probability of meeting its performance objectives over the long-term at an acceptable risk level; from year-to-year, short-term fluctuations in financial markets could cause the investment portfolio to significantly over- or under-perform its long-term performance objectives.

WorkSafeNB believes that the most important factor in determining investment risk and return is the asset mix. On a periodic basis, WorkSafeNB engages an actuarial firm to conduct an asset liability study, which is designed to help determine an appropriate asset mix given WorkSafeNB's risk tolerance, the nature of the liabilities and financial position. The latest asset liability study was completed in 2019, resulting in a targeted asset mix of: 16% Canadian bonds, 15% Canadian equities, 14% U.S. equities, 14% international (EAFE) equities, 4% emerging markets equities, 15% real estate, 10% infrastructure, 10% in a global opportunistic strategy and 2% cash.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS **CONTINUED**

This asset mix is designed to reduce the volatility in WorkSafeNB's annually reported operating income, funded ratio and assessment rates.

The table below shows the fair value of WorkSafeNB investments by investment type as of December 31.

INVESTMENTS (\$millions)	2020	2019
Forward foreign exchange contracts	19.1	3.3
Fixed income	244.2	244.3
Equities	794.7	722.9
Real return bonds	15.0	47.0
Real estate	267.1	240.4
Infrastructure	148.1	111.5
Global opportunistic	153.9	152.3
Total investments	1,642.1	1,521.7

WorkSafeNB's investment strategy is documented in the Statement of Investment Philosophy and Beliefs Policy and the Investment Goals and Objectives Policy. The Statement of Investment Philosophy and Beliefs Policy documents the governance structure for investments, WorkSafeNB's commitment to a disciplined approach to investing, WorkSafeNB's view on diversification as a method to reduce risk, the importance of the asset allocation decision, along with the WorkSafeNB's view on ethics and investment education.

The Investment Goals and Objectives Policy identifies the policy asset mix and the performance objectives, and defines eligible investments and limits on risk concentrations. All of WorkSafeNB's investments are managed by independent external investment managers. The compliance of these portfolio managers with policy is monitored regularly.

To minimize the volatility of returns, WorkSafeNB's portfolio is diversified among asset classes, industry sectors, geographic locations and individual securities. WorkSafeNB further diversifies by selecting investment managers with varying investment mandates and styles.

Benefits Liabilities

At the end of each fiscal year, WorkSafeNB determines its benefits liabilities for all accidents that have occurred to that date. These liabilities represent the actuarial present value of all future benefits and related administration costs. The benefits liability decreased 8.4%, from \$1.5 billion in 2019 to \$1.4 billion in 2020.

The continued positive impact of legislative amendments and the successful implementation of related policies and processes resulted in reductions to liabilities related to hearing loss claims and future long-term disability claims.

The reduction in the hearing loss liability is primarily related to fewer claims than expected in 2020 and a reduction in the expected number of claims to be filed in the future. In addition, a new fee schedule was negotiated with vendors in late 2020, further decreasing the expected future liability. The total reduction in liability for hearing loss claims in 2020 was \$81.9 million.

The reduction in the future long-term disability liability is primarily related to the positive impact of legislative amendments announced in December 2018. As a result of those amendments and related policy changes, the number of claims expected to reach permanent long-term disability status in the future is expected to be lower. The total reduction in the liability for future long-term disability claims is \$46.4 million.

Also contributing to the overall reduction in benefits liabilities are gains related to benefit payments. Benefit payments in 2020 were \$23.9 million lower than expected. Much of the lower than expected payments are a result of the COVID-19 public health restrictions implemented towards the end of the first quarter. As a result, the lower payments being largely attributable to the COVID-19 pandemic presented a unique challenge for the valuation of benefit liabilities.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

As part of the valuation process, historical payment patterns are analyzed to help inform expectations of future payments. The lower 2020 payment levels are not expected to persist for many years into the future. The general approach recognizes that 2020 was a unique year, and that payment patterns will partially return to a pre-COVID-19 level over the next couple of years. The net reduction to the benefit liability after adjusting for the impact of COVID-19 is \$15.6 million.

Partially offsetting the reduction in benefits liabilities was an increase in the administration expense provision. The provision represents an amount set aside to administer benefits in future years. In 2020, the percentage of the benefit liability set aside increased from 6.5% to 7.5%, or \$10.2 million.

As at December 31, 2020, claim benefit liabilities were broken down as follows:

BENEFITS LIABILITIES (\$millions)	2020	2019
Short-term disability and rehabilitation	159.9	162.2
Long-term disability	618.0	668.8
Survivor benefits	69.8	74.3
Health care	531.5	599.8
Total benefits liability	1,379.2	1,505.1

Fund Balance

WorkSafeNB is dedicated to building a strong, stable, and sustainable workers' compensation system that serves New Brunswick's workers and employers today and in the years to come. A key component of sustainability is WorkSafeNB's funding policy. The funding policy specifies a funding target ranging from 115% to 125% with an amortization period of no more than 10 years. This permitted excess of assets over liabilities reduces the impact of year-to-year fluctuations, therefore, providing assessment rate stabilization and enhanced security that awarded benefits will be met. The assessment revenue raised in any year from assessed employers may include or be reduced by an amount designed to allow WorkSafeNB to attain its funding goal.

WorkSafeNB's funded ratio at December 31, 2020 is 124% (2019 – 105%). Under the *Workers' Compensation Act*, a minimum funding level of 100% is required, with any shortfall to be recovered within a reasonable and prudent period not greater than 15 years.

CONSOLIDATED INCOME STATEMENT

FINANCIAL HIGHLIGHTS		
Consolidated Income Statement		
(\$millions)	2020	2019
Assessed revenue	234.6	261.9
Administration fee revenue	10.3	10.6
Investment income	83.3	184.2
Claims costs incurred	14.5	86.7
Administration costs	53.9	53.7
Net income attributable to WorkSafeNB	251.7	311.7
Market rate of return of portfolio	5.4%	14.0%

REVENUES

WorkSafeNB's revenue is derived from two sources: assessment revenue and investment income. In 2020, revenues totalled \$328.2 million, a 28% decrease from 2019 revenues of \$456.7 million.

Assessment Revenue

Assessment revenue consists of premiums from assessed employers and administration fee revenue from self-insured employers. Assessed employers pay premiums based on their assessment rate and assessable payroll. The assessment rate is applied to each \$100 of assessable payroll to arrive at the total premium. Administration fee revenue from self-insured employers reflects an appropriate share of administration costs to administer their claims.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

Assessment revenue from assessed employers decreased 10%, from \$261.9 million in 2019 to \$234.6 million in 2020. The decrease is the result of the 9.4% reduction in the provisional average assessment rate, from \$2.65 in 2019 to \$2.40 in 2020, and a 1.5% reduction in assessable payroll. While COVID-19 negatively impacted employer payrolls in the accommodation, food services, entertainment, small retail and personal services industries, this impact was largely offset by increased payrolls in the finance, nursing care, and larger retail sectors. In addition, the maximum insurable earnings increased by 2%, from \$64,800 in 2019 to \$66,200 in 2020.

ASSESSMENT REVENUE (\$millions)	2020	2019
Assessed employers	234.6	261.9
Administration fee revenue – self-insured employers	10.3	10.6
Total assessment revenue	244.9	272.5
Assessable payroll	\$9.83 billion	\$9.98 billion

Investment Income

Investment income decreased from \$184.2 million in 2019 to \$83.3 million in 2020. The decrease is attributable to both realized and unrealized gains on investments.

Investment income is an important revenue stream for WorkSafeNB. It is relied on to supplement assessments to cover total expenses for the year. Built into the valuation of the benefits liabilities and into the assessment rate-setting model is the long-term assumption that WorkSafeNB's investments will generate an annual real rate of return of 3.75%. In 2020, the real rate of return on the portfolio was 4.7%. For the 25-year period ended December 31, 2020, the annualized real rate of return on the portfolio was 5.7%.

INVESTMENT INCOME (\$millions)	2020	2019
Interest and dividends	31.8	36.2
Net realized gains on investments	(2.1)	31.0
Change in net unrealized gains on investments	59.4	123.6
Portfolio management expenses	(5.8)	(6.6)
Total investment income	83.3	184.2

EXPENSES

WorkSafeNB's expenses consist of claims costs, administration costs, and legislative obligations. In 2020, expenses decreased by 49%, from \$143.9 million to \$73.4 million.

EXPENSES (\$millions)	2020	2019
Claims costs		
Benefit payments	140.4	157.9
Changes in actuarial valuation of benefits liabilities	(125.9)	(71.2)
Administration costs	53.9	53.7
Legislative obligations	5.0	3.5
Total expenses	73.4	143.9

Claims Costs

Claims costs represent costs incurred in the current year for current and prior year injuries. These costs include benefit payments made and changes in the actuarial valuation of the benefits liability. In 2020, these costs totalled \$14.5 million; an 83% decrease from the \$86.7 million incurred in 2019. Total benefit payments in 2020 decreased by \$17.5 million, primarily due to a reduction in new accident claims and the impact of public-health restrictions related to the COVID-19 pandemic, which affected hospital, medical and return-to-work services. In addition, 2020 continued to see gains from benefit liabilities, primarily due to stabilizing claim frequency and duration resulting in the release of provisions for future hearing loss claims and expected long-term disability claims.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

Fundamental to the actuarial valuation are the discount rates used to value the liabilities. The assumed discount rate for 2020 remained unchanged at 6.08%.

CLAIMS COSTS (\$millions)	2020	2019
Short-term disability and rehabilitation	33.9	43.9
Long-term disability	(1.4)	29.5
Survivor benefits	3.8	4.4
Health care	(21.8)	8.9
Total claims costs	14.5	86.7

Administration Costs

WorkSafeNB's administration costs increased slightly by \$0.2 million (0.4%), from \$53.7 million in 2019 to \$53.9 million in 2020.

Legislative Obligations

WorkSafeNB is required by legislation to reimburse the provincial government for operating costs of the workers' and employers' advocates, which were \$1.9 million in 2020 (2019 – \$1.3 million) and \$2.4 million in 2020 (2019 – \$1.5 million) for WCAT.

In 2020, WorkSafeNB provided \$715 thousand (2019 – \$710 thousand) of financial assistance to three safety associations as per the *Workers' Compensation (WC) Act* – the New Brunswick Construction Safety Association, the New Brunswick Continuing Care Safety Association, and the New Brunswick Forest Safety Association. The money paid is levied against all employers in the industries represented by the safety associations and is included as part of assessment revenue.

KEY FINANCIAL DRIVERS

Employment, Accident Frequency and Claim Duration

Work-related injuries arise from employment. Changes in New Brunswick's employment base and trends in injury frequency and claim duration are the primary drivers of WorkSafeNB's operations and key determinants of the assessment rates that assessed employers pay, as well as the claims costs paid directly by self-insured employers.

Injury frequency can be positively impacted through:

- Good safety practices by both workers and employers.
- A workplace culture of safety leadership.
- WorkSafeNB's focus on providing the right services to the right employer/industry at the right time.

Claim duration can be positively influenced by:

- A focus on early intervention, stay at work, and safe return to work.
- Promptly filing claims reports.
- Early assessment of functional abilities with a comprehensive rehabilitation plan.
- Graduated/modified employer-sponsored return to work plan in place.

Claim duration/severity is particularly important, as a relatively small number of claims account for a very sizable portion of benefit costs.

Inflation Rate

The inflation rate, or Canadian consumer price index (CPI), is a key driver because WorkSafeNB's future short-term disability, long-term disability, survivor and other benefits and allowances are indexed annually based on the CPI.

Over the past 10 years, the rate used for the indexation of lost-time benefits has ranged from a low of 1.0% to a high of 2.5%, with the average rate being 1.7%.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

Investment Returns

WorkSafeNB collects assessments to cover the entire present and future expected costs of injuries incurred in a given year. The assessments collected are invested to produce an expected long-term average real return of 3.75%. This real return is the expected return in excess of inflation, as measured by the increase in the CPI. This return expectation is based on achieving investment returns similar to the historical long-term average returns for the asset classes in which the portfolio is invested, with the exception of fixed income investments, which are expected to deliver lower returns than their recent historical average.

Due to the global pandemic, capital markets experienced significant volatility in 2020. Most global markets rebounded from their lows in the second half of 2020 with the help of unprecedented stimulus from federal banks and governments. In Canadian dollar terms, all equities, bonds, real estate and infrastructure assets provided positive returns and the opportunistic mandate had a slight decline.

Most of the equity asset classes in WorkSafeNB's portfolio provided positive returns in 2020. The strongest returns were delivered by emerging markets (MS Emerging Markets), which gained 11.4%. U.S. equities (S&P 500 index) and International equities (MSCI EAFE Index) gained 7.7% and 5.8% respectively, in Canadian dollar terms. Canadian equities (S&P TSX) had a decline of -2.6%.

Canadian bonds, as represented by the FTSE TMX Universe Bond Index, gained 8.4% for the year. Long bonds, represented by the FTSE TMX Long Overall Bond Index, gained 11.6%, and real return bonds, represented by the FTSE TMX Real Return Bond Index, gained 11.1%.

WorkSafeNB's total investment portfolio earned a return of 5.4% in 2020. Inflation for the same period has averaged 0.7%, resulting in a real return of 4.7% for the period. This outperformed the expected real return objective by 0.9%. WorkSafeNB's investment return for the 25 years ended December 31, 2020 has averaged 7.5%. Inflation for the same period has averaged 1.8%, resulting in an average real return of 5.7% for the period. This exceeds the expected real return objective by 1.9%.

While the expected average real return is 3.75% over long periods, the actual real rate of return can vary significantly over shorter periods due to short-term volatility in the financial markets where WorkSafeNB's portfolio is invested. The long-term fiscal strategy and investment policies document WorkSafeNB's strategy for maintaining investment and funding discipline in volatile markets. Based on the market value of the investment portfolio at December 31, 2020, each one percent of annual investment return over or under the expected return of CPI plus 3.75% translates to an excess or shortfall of approximately \$16.9 million.

RISKS

Trends and events within New Brunswick and across Canada are intricately linked to the achievement of our vision, with environmental, economic and societal factors posing risks as well as opportunities for WorkSafeNB. To maximize opportunities and manage risks, the board of directors regularly reviews its strategic direction and the risks facing the organization, and decides whether to reaffirm or adjust treatment of its risk portfolio and its strategies.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

WorkSafeNB plays an important role in the New Brunswick economy. Our 2019-2021 strategic plan is based on core pillars that together, form the foundation of our work moving forward to ensure the sustainability of the workers' compensation system for years to come. The plan demonstrates how we will provide public value by driving a safety-first culture, achieving effective recovery, protecting system sustainability, and building a workplace that is committed to superior service. There are many opportunities for growth and innovation within each of these focus areas. We are committed to undertaking this transformation of WorkSafeNB and to being responsive and nimble when external factors require us to adjust our course.

LOOKING AHEAD

Business Outlook

In 2021, WorkSafeNB will continue to work on key initiatives to protect the sustainability of the Workers' Compensation System by ensuring that we provide services and benefits that are fair, accessible, transparent and fiscally responsible. Key initiatives for 2021 include:

- **Centralized Financial Services**
Claim-related transactions have historically been managed and processed outside of the Chief Financial Officer (CFO) Division. In 2021, we will create a new department that will result in the centralization of all financial services within the CFO Division bringing together a team of skilled employees under one process model. This will help ensure consistent payment decisions and improve internal control.
- **Rate-Setting Model Review**
We will continue to review our rate-setting model to identify if improvements can be made to further promote the key principles of fairness (accountability, equity and incentives for prevention), collective liability, rate stability and transparency.

- **New Investment Management Model**
Our primary investment objective is to achieve a long-term investment return that allows WorkSafeNB to fund its benefit liability and support stable assessment rates. Traditionally, a very small internal department has been responsible for implementing investment policies and strategies. To help mitigate the associated operational risks with this model, WorkSafeNB will be moving to an Outsourced Chief Investment Officer model in 2021.

WorkSafeNB will also continue to work on key initiatives aimed at building a workforce committed to superior service by investing in our people, technology and processes to improve the overall customer experience for both workers and employers. Key initiatives for 2021 include:

- **Performance Excellence**
In 2021, our project management office (PMO) will implement a phase gate approach to project management. The PMO will train staff on the principles, methods and tools of formal project management across the organization, resulting in a governance structure to evaluate, authorize and monitor projects. The process improvements will result in project efficiency, improved oversight and outcomes and cost-savings.

MANAGEMENT DISCUSSION AND ANALYSIS OF 2020 CONSOLIDATED FINANCIAL STATEMENTS AND OPERATING RESULTS CONTINUED

- **Business Transformation**
WorkSafeNB is dedicated to our clients' wellness, injury prevention and continually improving the way we deliver value. In 2021, we will continue to focus on our three business transformation programs:
 - 1) **Enterprise Experience:** In 2021, we will procure an enterprise resource planning system that will meet the current and future needs of internal and external stakeholders by providing reliable and relevant information for decision-makers and shifting the focus from non-value add activities to valued-add activities. We will also embark on re-imagining WorkSafeNB's workplace of the future to continue to accommodate remote work and create a more collaborative physical work environment.
 - 2) **Client Experience:** In 2021, we will continue to evaluate our service delivery models to ensure we are providing the right service, at the right time, in the right place.
 - 3) **Employee Experience:** It is imperative that our people have the tools, resources, information, training and support needed to deliver great service. In 2021, we will focus on creating and delivering a learning and development framework that will focus on the learning needs of all WorkSafeNB employees from front-line staff to executive leaders.

These three programs and the associated deliverables will provide opportunities to improve outcomes across the organization and enable us to better meet our stakeholders' expectations.

COVID-19

The COVID-19 pandemic continues to cause health and economic uncertainty in New Brunswick and abroad. Depending on the number and intensity of resurgences in COVID-19 cases and the related scope and duration of measures adopted to combat those cases, the operations and financial results of WorkSafeNB could be negatively impacted in future periods. The magnitude of any such impact is difficult to estimate at this time. WorkSafeNB, however, is well-positioned, both operationally and financially to handle potential impacts arising from COVID-19.

Financial Management

Capital markets remain uncertain and it is critical for WorkSafeNB to maintain a disciplined planning and decision-making process to protect the Accident Fund's integrity and stability. WorkSafeNB is a long-term investor with a strong financial position. This allows for patience and the ability to stay committed to proven investment principles and beliefs.

Summary

To accomplish the ambitious transformation of WorkSafeNB underway, we know we must work closer than ever with our stakeholders and actively seek out new partnerships, while finding creative and innovative ways to better perform our work.

We encourage you to participate in our consultations and stay connected throughout this journey as we build a healthier and safer province and a stronger, sustainable and accessible workers' compensation system.

WorkSafeNB will continue to be a steadfast champion for our workers and our employers, working with partners to continuously look for ways to minimize the impact of workplace illness and injury while contributing to the prosperity of our province.

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

WorkSafeNB's consolidated financial statements were prepared by management, which is responsible for the integrity and fairness of the data presented, including significant accounting judgments, estimates and actuarial assumptions. This responsibility includes selecting and applying appropriate accounting principles and actuarial assumptions consistent with International Financial Reporting Standards.

In discharging its responsibility for the integrity and fairness of the consolidated financial statements, management maintains the internal controls necessary to provide reasonable assurance that relevant and reliable financial information is produced, and that assets are properly safeguarded. The Internal Audit Department conducts reviews to ensure that WorkSafeNB's internal controls and procedures are adequate, consistent, and applied uniformly.

The board of directors is responsible for evaluating management in the performance of financial reporting responsibilities, and has approved the consolidated financial statements included in this annual report. The board of directors is assisted by the Audit Committee, which reviews and recommends approval of the consolidated financial statements and meets periodically with management, the independent actuaries, the independent auditors and the internal auditor, concerning internal controls and all other matters relating to financial reporting.

Morneau Shepell, WorkSafeNB's independent consulting actuary, has completed an actuarial valuation of the benefits liabilities included in WorkSafeNB's consolidated financial statements and reported thereon in accordance with accepted actuarial principles.

Grant Thornton, WorkSafeNB's independent auditors, has performed an audit of WorkSafeNB's consolidated financial statements in accordance with International Financial Reporting Standards. The Independent Auditors' Report outlines the scope of this independent audit and includes the opinion expressed on the consolidated financial statements.



Doug Jones
President and Chief Executive Officer
WorkSafeNB



Perry Cheeks, CPA, CMA
Chief Financial Officer
WorkSafeNB

ACTUARIAL STATEMENT OF OPINION

I have completed the actuarial valuation of the benefit liabilities of WorkSafe New Brunswick ("WorkSafeNB") as at December 31, 2020 (the "valuation date"). Details of the data, actuarial assumptions, valuation methods and results are included in the actuarial valuation report as at the valuation date, of which this statement of opinion forms part.

1. The data on which the valuation is based were provided by WorkSafeNB. We applied such checks of reasonableness of the data as we considered appropriate. The data on which the valuation is based are sufficient and reliable for the purpose of the valuation.
2. The economic assumptions are consistent with WorkSafeNB's long term fiscal strategy and investment policies. The discount rates used are disclosed in note 4 to the financial statements. The actuarial assumptions adopted in computing the liabilities are adequate and appropriate for the purpose of the valuation.
3. The methods used are appropriate for the purpose of the valuation and are in accordance with accepted actuarial practice for Workers' Compensation organizations in Canada.
4. The estimate of the actuarial liabilities as at the valuation date is \$1,364,503,000 for assessed employers. This includes provisions for benefits and future administrative expenses expected to be paid after the valuation date for claims that occurred on or before the valuation date. It also includes a provision for potential long latency occupational disease claims associated with exposure that occurred on or before the valuation date.
5. In addition to the liabilities for assessed employers, WorkSafeNB holds an amount of \$14,729,000 invested in the Accident Fund for accrued annuities of injured workers of self-insured employers.
6. The liability as at the valuation date for pension contributions and accumulated interest already set aside by WorkSafeNB up to the valuation date for purposes of providing pension benefits at age 65 to injured workers and dependent spouses of deceased workers is included in the above figures and was obtained from WorkSafeNB's Chief Financial Office staff.
7. The amount of the actuarial liabilities makes appropriate provision for all personal injury compensation obligations, and the financial statements fairly present the results of the valuation.
8. This report has been prepared, and my opinions given, in accordance with accepted actuarial practice in Canada.
9. The valuation is based on the provisions of the *Workers' Compensation Act of New Brunswick* and on WorkSafeNB's policies and practices in effect on the valuation date. Only benefits covered by the *Workers' Compensation Act* are included in this valuation.



Thane MacKay, F.C.I.A.

This report has been peer reviewed by Mark Simpson, F.C.I.A.

INDEPENDENT AUDITOR'S REPORT

To the board of directors

WORKSAFENB

Opinion

We have audited the consolidated financial statements of Workplace Health, Safety and Compensation Commission of New Brunswick (operating as WorkSafeNB), which comprise the consolidated statement of financial position as at December 31, 2020, and the consolidated income statement, consolidated statement of changes in funded position and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of WorkSafeNB as at December 31, 2020, and its consolidated financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of WorkSafeNB in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matters – Restated Comparative Information

We draw attention to Note 20 to the consolidated financial statements, which explains that certain comparative information presented for the year ended December 31, 2019 has been restated. Our opinion is not modified in respect of this matter. As part of our audit of the consolidated financial statements for the year ended December 31, 2020, we also audited the adjustments that were applied to restate certain comparative information for the year ended December 31, 2019. In our opinion, such adjustments are appropriate and have been properly applied.

Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the Annual Report but does not include the consolidated financial statements and our auditor's report thereon. Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

INDEPENDENT AUDITOR'S REPORT CONTINUED

In preparing the consolidated financial statements, management is responsible for assessing WorkSafeNB's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate WorkSafeNB or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing WorkSafeNB's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of WorkSafeNB's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on WorkSafeNB's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause WorkSafeNB to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.


Grant Thornton LLP
Chartered Professional Accountants

Saint John, Canada
May 20, 2021

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2020

	2020 (000s)	2019 (000s)
ASSETS		
Cash and cash equivalents (Note 6)	\$ 90,072	\$ 78,234
Receivables and other (Note 7)	20,739	19,086
Investments (Notes 8 and 9)	1,642,133	1,521,714
Capital assets (Note 10)	8,899	10,667
	<u>\$ 1,761,843</u>	<u>\$ 1,629,701</u>
LIABILITIES AND FUNDED POSITION		
Payables and accruals (Note 11)	\$ 17,682	\$ 19,432
Benefits liabilities (Notes 4, 5 and 12)	1,379,232	1,505,140
Total liabilities	1,396,914	1,524,572
WorkSafeNB funded position	329,355	77,657
Non-controlling interests (Note 3)	35,574	27,472
	<u>364,929</u>	<u>105,129</u>
	<u>\$ 1,761,843</u>	<u>\$ 1,629,701</u>

On behalf of the board of directors:



James E. A. Stanley
Audit Committee, Board of Directors



Tina Soucy
Audit Committee, Board of Directors



Mel Norton
Chairperson, Board of Directors

The accompanying notes form an integral part of the consolidated financial statements.

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2020

	2020 (000s)	2019 (000s)
REVENUE		
Assessment revenue (Note 13)	\$ 244,876	\$ 272,559
Investment income (Note 8)	83,281	184,160
	<u>328,157</u>	<u>456,719</u>
EXPENSES		
Claims costs incurred (Note 12)		
Benefit payments	140,372	157,900
Changes in actuarial valuation of benefit liabilities	(125,908)	(71,190)
Total claims costs incurred	<u>14,464</u>	<u>86,710</u>
Administration (Note 15)	53,928	53,687
Legislative obligations (Note 16)	4,979	3,453
	<u>58,907</u>	<u>57,140</u>
Total expenses	<u>73,371</u>	<u>143,850</u>
Net income for the year	<u>\$ 254,786</u>	<u>\$ 312,869</u>
Net income for the year attributable to:		
WorkSafeNB	251,698	311,727
Non-controlling interests (Note 3)	3,088	1,142
	<u>\$ 254,786</u>	<u>\$ 312,869</u>

The accompanying notes form an integral part of the consolidated financial statements.

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF CHANGES IN FUNDED POSITION

FOR THE YEAR ENDED DECEMBER 31, 2020

	WorkSafeNB (000s)	Non-controlling interests (000s)	2020 Total (000s)	2019 Total (000s)
Funded position, beginning of year	\$ 77,657	\$ 27,472	\$ 105,129	\$ (203,865)
Capital contributions by non-controlling interests	–	6,509	6,509	1,766
Distributions to non-controlling interests	–	(1,495)	(1,495)	(5,641)
Net income for the year	251,698	3,088	254,786	312,869
Funded position, end of year	\$ 329,355	\$ 35,574	\$ 364,929	\$ 105,129

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2020

	2020 (000s)	2019 (000s)
Cash flow from operating activities		
Cash received from:		
Assessed employers	\$ 244,234	\$ 271,420
Interest and dividends	32,736	37,446
	<u>276,970</u>	<u>308,866</u>
Cash paid to:		
Injured workers or third parties on their behalf (Note 12)	140,372	157,900
Suppliers and employees, for administration and other services	63,727	59,374
	<u>204,099</u>	<u>217,274</u>
Net cash provided by operating activities	<u>72,871</u>	<u>91,592</u>
Cash flow from investing activities		
Cash received from:		
Sale of investments	247,113	147,367
Contributions by non-controlling interests	6,831	2,022
	<u>253,944</u>	<u>149,389</u>
Cash paid for:		
Purchase of investments	311,016	220,483
Purchase of capital assets	1,289	1,413
Distributions to non-controlling interests	1,788	5,852
	<u>314,093</u>	<u>227,748</u>
Net cash used in investing activities	<u>(60,149)</u>	<u>(78,359)</u>
Cash flow from financing activities		
Repayment of lease liabilities	884	915
Net cash used in financing activities	<u>(884)</u>	<u>(915)</u>
Increase in cash during the year	11,838	12,318
Cash and cash equivalents, beginning of year	<u>78,234</u>	<u>65,916</u>
Cash and cash equivalents, end of year	<u>\$ 90,072</u>	<u>\$ 78,234</u>

The accompanying notes form an integral part of the consolidated financial statements.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

1. AUTHORITY AND NATURE OF OPERATIONS

The Workplace Health, Safety and Compensation Commission (operating as WorkSafeNB) was established by the New Brunswick Legislature effective January 1, 1995, under the *Workplace Health, Safety and Compensation Commission Act (WHSCC Act)*. WorkSafeNB, having its head office at 1 Portland Street, Saint John, New Brunswick, is responsible for administering the *Workplace Health, Safety and Compensation Commission and Workers' Compensation Appeals Tribunal Act (WHSCC & WCAT Act)*, the *Workers' Compensation Act (WC Act)*, and the *Occupational Health and Safety Act (OHS Act)*; and, in accordance with the provisions of these acts, for promoting accident prevention; administering benefits payments to injured workers and surviving spouses; and levying and collecting employer assessments sufficient to fund the current and future costs of existing claims.

WorkSafeNB is also responsible for administering the *Firefighters' Compensation Act (FC Act)* and, in accordance with the provisions of the Act, for administering the payment of benefits to firefighters or former firefighters and dependants, and levying and collecting assessments from municipalities, rural communities and local service districts. The results of operations under the *FC Act* are not included in WorkSafeNB's consolidated financial statements, as WorkSafeNB does not control the *FC Act* Disability Fund. A separate set of financial statements is prepared for the *FC Act*.

WorkSafeNB's consolidated financial statements will be authorized for issue subject to a resolution of the board of directors on May 20, 2021.

2. COVID-19

On March 11, 2020, the World Health Organization declared COVID-19 a pandemic. Since that time, WorkSafeNB has operationalized its pandemic plan and transitioned employees to working from home to ensure continuity of service to stakeholders. In preparing the 2020 financial statements management considered the impact of the COVID-19 pandemic on certain estimates, and assumptions.

In 2020, benefit payments were \$17.5 million (11.1%) lower than 2019. The decrease is partially attributable to measures put in place to combat the spread of COVID-19. Management expects benefit payment levels will partially return to pre-COVID-19 levels within a two to three-year period. As a result, an adjustment was made to the benefits liabilities to mitigate the impact of COVID-19 preventative measures on future cash flows. This adjustment offset the lower payment experience in 2020, increasing benefits liabilities by \$22.1 million.

Assessment revenue was impacted to a lesser extent by COVID-19. Assessment revenue was \$27.7 million (10.2%) lower than 2019. The reduction is primarily due to a 9.4% reduction in the provisional average assessment rate and a 1.5% reduction in assessable payroll, which is largely attributable to COVID-19.

COVID-19 continues to cause health and economic uncertainty in New Brunswick and abroad. Depending on the number and intensity of resurgences in COVID-19 cases and the related scope and duration of measures adopted to combat those cases, the operations and financial results of WorkSafeNB could be impacted in future periods. The magnitude of any such impact is difficult to estimate at this time.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES

The accounting policies set out below have been applied in preparing the consolidated financial statements for the year ended December 31, 2020 and the comparative information for the year ended December 31, 2019.

Accounting policies are selected and applied to ensure that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

(a) Basis of preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) in effect at December 31, 2020 and are presented in thousands (000s) of Canadian dollars, unless otherwise stated.

WorkSafeNB's consolidated financial statements have been prepared on a historical cost basis except for investments, which are measured at fair value and benefits liabilities, which are discounted to present value based on the assumptions detailed in Note 4.

(b) Basis of consolidation

The consolidated financial statements include the accounts of WorkSafeNB and WorkSafeNB Investments Limited (WSNBIL). WSNBIL is a subsidiary over which WorkSafeNB exercises control, which is defined as having the power to direct the relevant activities of an entity, having exposure or rights to variable returns of the entity, and having the ability to affect the returns through the power it holds. WSNBIL holds infrastructure and real estate assets in trust for WorkSafeNB, the Workers Compensation Board of Prince Edward Island (WCB of PEI) and the *FC Act* Disability Fund. The proportionate ownership of the net assets as at December 31, 2020 was: WorkSafeNB – 85.8%, WCB of PEI – 12.7%, *FC Act* Disability Fund – 1.5%. All transactions and balances between WorkSafeNB and WSNBIL are eliminated on consolidation.

Non-controlling interests, presented as part of equity, represent the portion of WSNBIL's net assets that are held by the WCB of PEI and the *FC Act* Disability Fund.

(c) Current and Future Accounting Policy Adjustments

The International Accounting Standards Board (the IASB) is continually working toward improving and developing new accounting standards. The IASB has issued a number of exposure drafts of new standards that are expected to come into effect over the next several years. WorkSafeNB continually monitors the IASB work plans and publications to assess any potential impact on the organization. Notable accounting standard developments that may impact WorkSafeNB in the future are as follows:

IFRS 9 – *Financial Instruments* – The standard introduces new requirements to classify and measure financial assets, as well as a new expected credit loss model to recognize and measure impairment on all financial instruments. WorkSafeNB has invoked the temporary exemption option for the implementation of IFRS 9 and will implement the standard in conjunction with IFRS 17 – *Insurance Contracts*, effective January 1, 2023. WorkSafeNB qualifies for the temporary exemption due to operations that consist primarily of insurance activities and the insurance liabilities are in excess of 90% of WorkSafeNB's total liabilities. WorkSafeNB is currently evaluating the impact that this standard will have on its consolidated financial statements.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

IFRS 17 – Insurance Contracts – This standard will replace IFRS 4 and is effective for reporting periods on or after January 1, 2023. This standard will have a material impact on WorkSafeNB’s financial reporting through the introduction of new measurement and recognition approaches for insurance revenue and liabilities. The most material change will be the requirement to move to market based interest rates for purposes of discounting the future cash flows of the benefits liabilities, in lieu of real rate of returns. It is expected that this requirement will lead to an increased benefits liability and more volatility in WorkSafeNB’s financial results. Upon adoption of IFRS 17, there will also be significant changes to the manner in which WorkSafeNB’s financial results are presented in the financial statements. WorkSafeNB will continue to assess the impact of implementing IFRS 17 on both operations and financial reporting as it progresses through its implementation project. WorkSafeNB is unable to make a complete determination of its full impact at this time.

(d) Use of accounting estimates and measurement uncertainty

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying WorkSafeNB’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, have been disclosed in Notes 3 and 4. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could be higher or lower than these estimates.

(e) Critical accounting judgments

Management incorporates critical judgments in developing and applying accounting policies for recognition and measurement. These judgments have a direct effect on the initial and subsequent recognition and measurement of transactions and balances in the consolidated financial statements. Management has based its judgments and assumptions on information available at the time of preparing the consolidated financial statements.

(f) Cash and cash equivalents

Cash and cash equivalents are recorded at fair value and consist of cash and fixed income instruments with maturities of less than one year.

(g) Assessment revenue

Assessment revenue is calculated on actual or estimated payrolls as reported by the employer, or on arbitrary assessments as determined by WorkSafeNB. Separate assessment rates are established for each industry classification. An allowance for doubtful accounts is provided for assessments receivable based on management’s best estimate.

A portion of assessment revenue for the year is not billed or received until after year-end. The receivable is determined based on amounts billed and received subsequent to year-end. Any difference between unbilled assessments and the actual assessments received is credited or charged to revenue in the following year.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

(h) Investments

All portfolio investments, except forward foreign exchange contracts, are designated by WorkSafeNB as financial assets at fair value through profit or loss on initial recognition, and are recorded at fair value. Forward foreign exchange contracts are classified as held-for-trading and are recorded at fair value. Interest and dividend income and realized gains and losses on all portfolio investments are included in investment income. Interest and dividend income is recognized in the period earned and realized gains and losses are recognized in the period in which they arise. Unrealized gains and losses are included in investment income and recognized in the period in which they arise. All purchases and sales of securities classified as portfolio investments are recognized using trade-date accounting.

All portfolio investments, except forward foreign exchange contracts, are designated by WorkSafeNB as financial assets at fair value through profit or loss on initial recognition because the portfolio is managed and its performance is evaluated on a fair value basis, in accordance with the policies and directives that document WorkSafeNB's investment strategy and risk controls. The portfolio investments are held to provide for the benefits liabilities. The most relevant measure to assess whether the investments are sufficient to pay for the liabilities is fair value. As the portfolio investments are a key part of WorkSafeNB's ongoing insurance operations, the interest and dividend income and the realized and unrealized gains and losses on the portfolio investments are recognized in income from operations.

Fair values of investments are determined as follows:

- Publicly traded equity securities are valued at their year-end quoted market prices as reported on recognized public securities exchanges.
- Fixed-term investments are valued at their year-end closing market prices or the average of the latest bid/ask prices, based on available public quotations from recognized dealers in such securities.
- Commercial paper, short-term notes and treasury bills and term deposits maturing within a year are valued at either their year-end closing or bid price, based on available quotations from recognized dealers in such securities, or at cost plus accrued interest, which approximates fair value.
- Pooled fund units are valued at their year-end net asset value, as determined by the fund manager or administrator. For pooled funds holding equity and fixed-income assets, these values represent WorkSafeNB's proportionate share of underlying net assets at fair values determined using either quoted market prices or year-end closing market prices or the average of the latest bid/ask prices, based on available public quotations from recognized dealers in such securities. For pooled funds holding derivatives, cleared derivatives are valued at the closing price quoted by the relevant clearing house, and over-the-counter derivatives are valued using an industry standard model. Exchange-traded options are valued at the last sale price or the closing bid price for long positions and the closing ask price for short positions. For real estate pooled funds classified as level 1 in the fair value hierarchy, these values represent WorkSafeNB's proportionate share of the underlying net assets at fair values determined using independent appraisals, net of any liabilities against the fund assets. For infrastructure pooled funds and real estate pooled funds classified as level 3 in the fair value hierarchy, these values represent WorkSafeNB's proportionate share of the underlying net assets at fair values estimated using one or more methodologies, including discounted cash flows, multiples of earnings measures, and recent comparable transactions. In the first year of ownership, cost is considered to be an appropriate estimate of fair value.
- Forward foreign exchange contracts are valued at their net unrealized gain or loss, based on quoted market exchange rates at the statement of financial position date.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

(i) Fair value of other financial assets and liabilities

The carrying value of receivables and payables approximates their fair value because of the short-term nature of these instruments.

(j) Foreign currencies

Assets denominated in foreign currencies are translated into Canadian dollars at exchange rates prevailing at the statement of financial position date. Income from these assets is translated at the rate in effect at the time the income is received. Realized exchange gains or losses are included in investment income and recognized in the period earned. Unrealized exchange gains or losses resulting from the translation of foreign currency denominated asset balances are recorded in investment income in the period in which they arise.

(k) Benefits liabilities

Benefits liabilities represent the actuarial present value of all future benefits payments expected to be made for claims that occurred in the current fiscal year or in any prior year. The benefits liabilities include provision for all benefits provided by current legislation, policies and administrative practices of existing claims. Benefits liabilities also include the estimated liability for latent occupational disease and a provision for future administration costs of existing claims. Due to the nature of the estimated liability for latent occupational disease and the extent of related historical claims information available, this liability is more uncertain by its nature than other benefits liabilities. As information is accumulated and analyzed, adjustments may be necessary to improve precision. The benefit liability calculations are completed by WorkSafeNB's internal actuarial staff, in accordance with accepted actuarial practice established by the Canadian Institute of Actuaries.

It is WorkSafeNB's practice to have an independent consulting actuary complete a valuation of the benefits liabilities of WorkSafeNB every year. Actual future costs could be higher or lower than those amounts presented in the consolidated financial statements.

A variety of estimation techniques are used to perform the valuation. They are generally based on statistical analyses of historical experience that assume that the development pattern of the current claims will be consistent with past experience.

To the extent possible, and when deemed more appropriate, valuation on an individual claim basis is used. More general techniques are used to estimate outstanding awards. Allowance is made, however, for changes or uncertainties that may create distortions in the underlying statistics or that might cause the cost of claims to increase or reduce when compared with the cost of previously settled claims including, but not limited to:

- Changes in WorkSafeNB processes that might accelerate or slow down the development and/or recording of claims.
- Changes in WorkSafeNB policies that might affect benefits.
- Changes in the legal environment.
- Medical and technological developments.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

Multiple techniques are adopted to estimate the required level of provisions. This helps to better align the trends inherent in the data being projected to the benefit type being valued. The most appropriate estimation technique is selected taking into account the characteristics of the benefit type and the extent of the development of each accident year. Details of specific assumptions used in deriving the outstanding claims liability at year-end are detailed in Note 4.

(l) Leases

For any new contracts entered into on or after January 1, 2019, WorkSafeNB determines whether a contract is, or contains, a lease. A lease is defined as "a contract, or part of a contract, that conveys the right to use an asset for a period of time in exchange for consideration." Upon determination that a contract is, or contains, a lease, WorkSafeNB recognizes a right-of-use asset and a lease liability. Upon the start of the lease, the right-of-use asset is measured at cost and the lease liability is measured at the present value of the future lease payments. The right-of-use asset is depreciated on a straight-line basis to the earlier of the term of the lease or the useful life of the right-to-use asset. The lease liability is reduced over the lease term by payments made and increased for interest. Short-term leases (terms of 12 months or less) and low dollar value leases do not qualify for this accounting treatment.

(m) Capital assets

Capital assets are reported at cost and are depreciated on a straight-line basis over their estimated useful lives. The rates used are as follows:

Buildings	25 years
Right-of-use assets	Remaining term of relevant lease
Furniture and equipment	5 years
Leasehold improvements	Remaining term of relevant lease
Computer software and hardware	3 years
Motor vehicles	3 years, 35% residual value

The assets' residual values are reviewed each statement of financial position date and adjusted, if appropriate. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount, and are included in investment income.

As at December 31, 2020, items of property, plant and equipment were assessed for specific indicators of potential impairment. Such indicators include technological obsolescence and physical deterioration or loss. Management determined that there was no material impairment of individual operating assets.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

(n) Post-employment benefits

Payables and accruals include an amount for post-employment benefits based on a January 1, 2021 actuarial valuation conducted by WorkSafeNB's independent consulting actuary. Post-employment benefits include retirement allowances and early retirement programs.

(o) WorkSafeNB's Rehabilitation Centre

Included in health care payments is \$6.8 million (2019 – \$7.3 million) for services provided by WorkSafeNB's Rehabilitation Centre.

(p) Impairment review

Entity Level

IAS 36 (Impairment of Assets) requires an entity to test assets for impairment if indicators of impairment exist. The impairment review must be conducted for an individual asset, an asset group, or the cash-generating unit level, which is the smallest identifiable group of assets that generates cash inflows independent of cash inflows from other assets or groups of assets.

Based on an analysis of cash flows, WorkSafeNB has established that the appropriate cash-generating unit for impairment review is the entity. As WorkSafeNB has statutory power under the *WC Act* to increase assessments and/or impose levies to ensure full funding into the foreseeable future, impairment at the entity level is remote. WorkSafeNB conducts an annual review to ensure that no events or change in circumstances have occurred that would provide evidence of impairment.

As at December 31, 2020, management concluded that there were no known significant changes in the legislative, economic or business environment that would have a material impact on WorkSafeNB's ability to generate future economic benefits from its operating assets.

(q) Funding policy

WorkSafeNB's funding policy specifies a funding goal (ratio of assets to liabilities) of between 115% and 125%. This permitted excess of assets over liabilities reduces the impact of year-to-year fluctuations, therefore providing assessment rate stabilization and enhanced security that awarded benefits will be met. The assessment revenue raised in any year from assessed employers may include or be reduced by an amount designed to allow WorkSafeNB to attain its funding goal. WorkSafeNB's funded ratio at December 31, 2020 is 123.6% (2019 – 105.1%). Under the *WC Act*, a minimum funding level of 100% is required, with any shortfall to be recovered within a reasonable and prudent period not greater than 15 years.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

4. ACTUARIAL ASSUMPTIONS AND METHODS

Significant estimates and judgments are made on outstanding benefits liabilities disclosed in the consolidated financial statements and the discount rates used to calculate the present value of future benefit payments. These estimates and judgments are continually evaluated and are based on historical experience, as well as enhancements to actuarial modeling techniques. The following explicit assumptions have been made in determining the outstanding benefits liabilities:

	2020			2019		
	CPI-indexed awards	Medical payments (duration 16 and over)	Other payments (duration 16 and over)	CPI-indexed awards	Medical payments (duration 16 and over)	Other payments (duration 16 and over)
Gross rate of return	6.08%	6.08%	6.08%	6.08%	6.08%	6.08%
Inflation						
– Year 1	1.44%	5.25%	3.25%	2.12%	5.25%	3.25%
– subsequent years	2.25%	5.25%	3.25%	2.25%	5.25%	3.25%
Net rate of return						
– Year 1	4.58%	0.79%	2.75%	3.88%	0.79%	2.75%
– subsequent years	3.75%	0.79%	2.75%	3.75%	0.79%	2.75%
Future administration	7.50%	7.50%	7.50%	6.50%	6.50%	6.50%
Occupational disease	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%

A description of the processes used to determine these assumptions is provided below:

General statement

Assumptions are formulated to be consistent with the funding and investment policies adopted by the board. Benefits liabilities are valued based on the primary assumption that the system will be in operation for the long term. Hence, the focus is on long-term trends as opposed to short-term fluctuations around those trends.

Gross rate of return

The gross rate of return reflects the best estimate of the long-term average rate of return that can be expected using the benchmark asset allocation adopted by the board in its statement of investment goals and objectives. An estimate of a real rate of return, based on the analysis of multiple possible scenarios, is then compounded with the long-term average future inflation estimate to obtain the gross rate of return.

CPI-indexed awards inflation rate

The indexation rate in year one for short-term disability, long-term disability, pensions and survivor awards is known when the valuation is made. This calculation of the indexation rate is specified under the *WC Act* and the calculation for the following calendar year is made before year-end. For the first 15 years of the projection for short-term disability and seven years of the projection for long-term disability awards, the inflation rate is assumed to be the same as is implied in the development factors derived from past payment history. For subsequent durations, the inflation rate was determined from an analysis of past experience over periods of 20 and 30 years. This analysis is done annually to ensure the inflation assumption remains current. The latest analysis produced an annual inflation rate of 2.25%.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

4. ACTUARIAL ASSUMPTIONS AND METHODS (CONTINUED)

Medical payments inflation rate

For the first 15 years of the projection, the inflation rate is assumed to be the same as is implied in the development factors derived from past payment history. For duration 16 and over, the inflation rate was determined from a study of past payment experience. The study is periodically updated to ensure the inflation assumption remains current. An analysis, conducted in 2015, resulted in an annual inflation rate that was 3.0% above the long-term inflation assumption used for CPI.

Other payments inflation rate

For the first 15 years of the projection, the inflation rate is assumed to be the same as is implied in the development factors derived from past payment history. For duration 16 and over, the inflation rate was determined from a study of past payment experience. The study is periodically updated to ensure the inflation assumption remains current. An analysis, conducted in 2015, resulted in an annual inflation rate that was 1.0% above the long-term inflation assumption used for CPI.

CPI-indexed awards net rate of return

A net rate of return is not calculated for the first 15 years following injury for short-term disability and the first seven years following injury for long-term disability awards, as there is no explicit inflation assumption. The net rate of return for other CPI-indexed benefit types and other durations is the net result from removing the inflation component of the gross rate of return from the gross rate of return on a compounded basis.

Medical payments net rate of return

A net rate of return is not calculated for the first 15 years following injury, as there is no explicit inflation assumption. The net rate of return is the net result from removing the inflation component of the gross rate of return from the gross rate of return on a compounded basis.

Other payments net rate of return

A net rate of return is not calculated for the first 15 years following injury, as there is no explicit inflation assumption. The net rate of return is the net result from removing the inflation component of the gross rate of return from the gross rate of return on a compounded basis.

Future administration

When a claim occurs, it triggers an obligation to provide claims management, maintenance and support in terms of paying the various providers of health care services and compensating workers for lost wages for as long as the claim is open. The future administration expense liability is intended to provide a reasonable allowance for this obligation.

A detailed review of future administration expenses is conducted periodically. In this review, an estimate is made of the portion of operating expenses that can be attributed to claims maintenance, including a proportionate share of overhead expenses. The latest review, conducted in 2020, concluded that a 7.5% (2019 – 6.5%) allocation was reasonable. Therefore, a liability for future administration expenses of 7.5% of the total benefits liability is included in the liability estimate.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

4. ACTUARIAL ASSUMPTIONS AND METHODS (CONTINUED)

Occupational disease

Occupational diseases differ from occupational injuries in that there can be a considerable time lag between the exposure, the manifestation of the disease and the identification of the ensuing disability as a workers' compensation claim. Furthermore, while the circumstances of an injury usually make it clear whether it is work-related or not, the link between an occupational disease and the workplace may be difficult to establish.

A detailed review of long-latency occupational disease incidence and costs is conducted periodically. The review provides a range of potential incidence and cost, based on past experience. The study includes allowance for changes in industry make-up since the experience has developed and improvements have been made in the prevention of diseases known to be work-related. The latest review, conducted in 2015, concluded that a 6.0% allocation was reasonable. This provision is deemed to include an allowance for administration expenses on these claims. Therefore, a liability for occupational disease of 6.0% of the total benefits liability is included in the liability estimate.

Sensitivity analysis

i) Summary

Sensitivity analyses are conducted to quantify the exposure to risk of changes in the key underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact WorkSafeNB's financial performance and funding ratio.

Impact of movement in variable:

Gross rate of return

The outstanding claims liability is calculated by reference to expected future payments. These payments are discounted to adjust for the time value of money. An increase or decrease in the assumed discount rate will have an opposing impact on claims costs.

Long-term general inflation rate

The CPI-indexed awards inflation rate, medical payments inflation rate, and other payments inflation rate are all directly affected by movements in the long-term general inflation rate. Consequently, the benefits indexed to these rates are also affected. An increase or decrease in the long-term general inflation rate would have a corresponding impact on claims costs.

Medical inflation rate

Medical expenses more than 15 years after the injury account for a major part of expected benefit payments at long durations. An increase or decrease in medical payment inflation relative to the assumption underlying the liability estimates would have a corresponding impact on claims costs.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

4. ACTUARIAL ASSUMPTIONS AND METHODS (CONTINUED)

The table below presents the sensitivity of the benefits liabilities to an immediate 1% increase or decrease in the assumed rates.

ii) Impact of changes in key variables:

	2020		2019	
	(000s)		(000s)	
+/-% change in assumed rates	+1.00%	-1.00%	+1.00%	-1.00%
Gross rate of return	\$ (96,740)	\$ 117,135	\$ (104,636)	\$ 126,486
Long-term general inflation rate	99,841	(81,351)	108,101	(88,458)
Medical inflation rate	61,385	(47,326)	62,794	(48,712)

5. CLAIMS – RISK MANAGEMENT POLICIES AND PROCEDURES

WorkSafeNB's financial condition and operation is affected by a number of key risks, including claims, operational and financial risks. WorkSafeNB has established policies and procedures to manage these risks as set out below.

(a) Claims risk

WorkSafeNB has an objective to manage claims risk, thus reducing the volatility of assessment premiums and performance from operations. In addition to the inherent uncertainty of claims risk can lead to significant variability in the loss experience, performance from operations are significantly affected by market factors external to WorkSafeNB.

WorkSafeNB has developed, implemented and maintained a sound and prudent claims risk management strategy that encompasses all aspects of WorkSafeNB's operations.

The strategy sets out WorkSafeNB's policies and procedures, processes and controls in relation to the management of likely financial and non-financial claims risks.

Key aspects of the processes in place to mitigate claims risks include:

- Established processes for managing claims in accordance with the *WHSCC & WCAT Act* and the *WC Act*.
- A disciplined strategic planning and risk assessment process.
- A tracking system that requires the costing of any benefit changes from changes in policy, legislation and appeals decisions.
- Targeted programs for high-risk industries.
- The use of sophisticated management information systems that provide reliable and up-to-date data on the claims risks to which the business is exposed at any time.
- The use of detailed internal monitoring tools that link actuarial valuation projections with the management information systems to monitor claims patterns.
- Annual review of the benefits liability by an independent external actuary.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

5. CLAIMS – RISK MANAGEMENT POLICIES AND PROCEDURES (CONTINUED)

(b) Terms and conditions of the workers' compensation system

The terms and conditions of the workers' compensation system administered by WorkSafeNB are established under the *WHSCC & WCAT Act*. Coverage is for periods ending December 31 each year. The system's terms and conditions are similar for all assessed employers.

(c) Operational risk

Operational risk relates to the risk of loss arising from systems failure, human error or from other circumstances not related to claims or financial risks. These risks are managed through a framework that includes a system of delegated authorities, effective segregation of duties, access controls and review processes.

(d) Financial risk

WorkSafeNB is exposed to the following financial risks:

- Funding risk
- Market risk
- Foreign currency risk
- Credit risk
- Inflation risk
- Interest rate risk
- Liquidity risk

WorkSafeNB's exposure to these risks arises primarily in relation to its investment portfolio. Note 9 presents information about WorkSafeNB's exposure to each of the above risks, including objectives, policies and processes for measuring and managing the risk.

6. CASH AND CASH EQUIVALENTS

Included in cash and cash equivalents is \$25.3 million (2019 - \$12.5 million) restricted for business transformation initiatives.

7. RECEIVABLES

	2020 (000s)	2019 (000s)
Assessments billed	\$ 2,587	\$ 2,619
Unbilled assessments	11,025	10,164
Self-insured employers – receivable	5,083	4,180
Other	2,044	2,123
	<u>\$ 20,739</u>	<u>\$ 19,086</u>

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS

The table below presents the fair value of WorkSafeNB's investments.

	2020 (000s) <u>Fair Value</u>	2019 (000s) <u>Fair Value</u>
<i>i) Portfolio investments</i>		
Forward foreign exchange contracts	\$ 19,105	\$ 3,298
Fixed income		
Conventional bonds	244,247	244,290
Equities		
Canadian	267,555	236,123
U.S.	232,935	209,093
Non-North American	294,210	277,676
Total equities	<u>794,700</u>	<u>722,892</u>
Inflation-sensitive		
Real return bonds	14,948	47,035
Real estate	267,156	240,360
Infrastructure	148,130	111,483
Total inflation-sensitive	<u>430,234</u>	<u>398,878</u>
Absolute return		
Global opportunistic ¹	<u>153,847</u>	<u>152,356</u>
	<u>\$ 1,642,133</u>	<u>\$ 1,521,714</u>

¹ The Global Opportunistic allocation is invested in a pooled fund that has the ability to invest in a wide variety of asset classes and strategies depending on the manager's assessment of the attractiveness of the opportunity. As of December 31, 2020, the fund had the following allocations: North American equities 0% (2019 – 1%); Non-North American equities 29% (2019 – 49%); Fixed income 10% (2019 – 22%); Absolute return strategies 40% (2019 – 26%); Cash 0% (2019 – 2%); Equities long/short 21% (2019 – 0%).

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

ii) Fair value hierarchy

WorkSafeNB's investments have been classified into a three-level fair value hierarchy in accordance with IFRS 7 (Financial Instruments: Disclosures). The levels of the fair value hierarchy are defined as follows:

- Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Level 1 inputs are the most persuasive evidence of fair value and are used whenever possible.
- Level 2 inputs are market-based inputs that are directly or indirectly observable but not considered Level 1 quoted prices. Level 2 inputs consist of: (i) quoted prices for similar assets or liabilities in active markets; (ii) quoted prices for identical assets or liabilities in non-active markets (markets which have few transactions and prices are not current or price quotations vary substantially); (iii) inputs other than quoted prices that are observable (interest rates, yield curves, volatilities, credit risks, and default rates); and (iv) inputs derived from, or corroborated by, observable market data.
- Level 3 inputs are unobservable inputs. These inputs reflect assumptions about market pricing using the best internal and external information available. The valuation approaches applied are the most suitable and appropriate for the type of investments.

In certain situations, inputs used to measure the fair value of asset positions fall into different levels of the fair value hierarchy. In these situations, the level in which the fair value falls is based upon the lowest level input that is significant to the determination of the fair value. As of December 31, 2020, the fair values of assets and liabilities measured on a recurring basis by level of input were as follows:

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

Portfolio investments	2020 (000s)			Fair Value
	Level 1	Level 2	Level 3	
Forward foreign exchange contracts	\$ –	\$ 19,105	\$ –	\$ 19,105
Fixed income				
Conventional bonds	244,247	–	–	244,247
Equities				
Canadian	267,555	–	–	267,555
U.S.	232,935	–	–	232,935
Non-North American	294,210	–	–	294,210
Total equities	794,700	–	–	794,700
Inflation-sensitive				
Real return bonds	14,948	–	–	14,948
Real estate	164,834	–	102,322	267,156
Infrastructure	–	–	148,130	148,130
Total inflation-sensitive	179,782	–	250,452	430,234
Absolute return				
Global opportunistic	153,847	–	–	153,847
	\$ 1,372,576	\$ 19,105	\$ 250,452	\$ 1,642,133

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

Portfolio investments	2019 (000s)			Fair Value
	Level 1	Level 2	Level 3	
Forward foreign exchange contracts	\$ –	\$ 3,298	\$ –	\$ 3,298
Fixed income				
Conventional bonds	244,290	–	–	244,290
Equities				
Canadian	236,123	–	–	236,123
U.S.	209,093	–	–	209,093
Non-North American	277,676	–	–	277,676
Total equities	722,892	–	–	722,892
Inflation-sensitive				
Real return bonds	47,035	–	–	47,035
Real estate	161,896	–	78,464	240,360
Infrastructure	–	–	111,483	111,483
Total inflation-sensitive	208,931	–	189,947	398,878
Absolute return				
Global opportunistic	152,356	–	–	152,356
	\$ 1,328,469	\$ 3,298	\$ 189,947	\$ 1,521,714

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

iii) Summary of changes in level 3 fair value measurements:

	2020 (000s)	2019 (000s)
Balance, beginning of year	\$ 189,947	\$ 188,745
Purchases of level 3 investments	49,006	11,846
Sale of level 3 investments	(12,568)	(37,186)
Partnership distributions of operating income	1,581	2,824
Expenses	-	-
Realized gains	1,001	1,716
Change in unrealized gains recognized in investment income	21,485	22,002
Balance, end of year	\$ 250,452	\$ 189,947

There are five investments classified as level 3: (1) A limited partnership interest in a fund investing in global infrastructure assets with a market value of \$59.1 million (2019 – \$55.9 million). This is a closed-end fund with no active market for its units and no published net asset value as of December 31, 2020 and is therefore classified as a level 3 investment in the fair value hierarchy. This fund has a 12-year life that began on October 30, 2013. The general partner has the option to extend the fund's life by two years. (2) A limited partnership interest in a fund investing in global infrastructure assets with a market value of \$73.4 million (2019 – \$55.6 million). This is an open-ended fund that allows quarterly redemptions at net asset value, but with some restrictions. It is classified as a level 3 investment in the fair value hierarchy. (3) A limited partnership interest in a fund investing in European real estate with a market value of \$77.0 million (2019 – \$65.4 million). This is a closed-end fund with no active market for its units and no published net asset value as of December 31, 2020 and is therefore classified as a level 3 investment in the fair value hierarchy. This fund has a 9-year life that began on August 22, 2014. (4) A limited partnership interest in a fund investing in European real estate with a market value of \$25.4 million (2019 – \$13.0 million). This is a closed-end fund with no active market for its units and no published net asset value as of December 31, 2020, and is therefore classified as a level 3 investment in the fair value hierarchy. This fund has a 10-year life that began on March 29, 2018. (5) A limited partnership interest in a fund investing in global infrastructure assets with a market value of \$15.6 million (2019 – \$0). This is a closed-end fund with no active market for its units and no published net asset value as of December 31, 2020 and is therefore classified as a level 3 investment in the fair value hierarchy. This fund has a 12-year life that began on May 10, 2019. The general partner has the option to extend the fund's life by two years.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

iv) Investment income

	2020 (000s)	2019 (000s)
Interest and dividends	\$ 31,800	\$ 36,159
Realized investment gains (losses) on forward foreign exchange contracts	(14,508)	2,665
Realized investment gains on other portfolio investments	12,432	28,337
Change in unrealized investment gains on forward foreign exchange contracts	22,609	(18,686)
Change in unrealized investment gains on other portfolio investments	36,738	142,314
	<u>89,071</u>	<u>190,789</u>
Less: portfolio management expenses	(5,790)	(6,629)
	<u>\$ 83,281</u>	<u>\$ 184,160</u>

The market rate of return on the investment portfolio for the year ended December 31, 2020 was 5.40% (14.01% in 2019).

v) Pooled funds

Certain of WorkSafeNB's portfolio investments are held through pooled funds. The fair value of the investments held through pooled funds is as follows:

	2020 (000s)	2019 (000s)
Conventional bonds	\$ 244,247	\$ 244,247
Real return bonds	14,948	47,035
Non-North American equities	67,730	59,178
Real estate	267,156	240,360
Infrastructure	148,130	111,483
Global opportunistic	153,847	152,356

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

8. INVESTMENTS (CONTINUED)

vi) Investment agreement

WorkSafeNB has entered into an investment agreement for the combined administration and pooling of its investments and those of the Workers Compensation Board of Prince Edward Island and the *FC Act* Disability Fund. These consolidated financial statements report WorkSafeNB's proportional share of the investments held in the fund, except for the investment in WorkSafeNB Investments Limited, which is consolidated (see Note 3). WorkSafeNB's proportional share of the pooled fund was 85.82% at December 31, 2020 (2019 – 85.66%). In 2020, WorkSafeNB received a fee of \$54.0 thousand (2019 – \$87.7 thousand) for the administration of the Workers Compensation Board of Prince Edward Island's share of the fund, and a fee of \$23.9 thousand (2019 – \$25.8 thousand) for the administration of the *FC Act* Disability Fund's share of the fund.

vii) Commitments

Through its investment in WorkSafeNB Investments Limited, WorkSafeNB has entered into limited partnership agreements with externally managed infrastructure and real estate pooled funds that commit to contribute investments in these funds, which may be drawn down over the next year. Unfunded commitments as of December 31, 2020 are \$82.6 million (2019 – \$122.4 million).

9. FINANCIAL RISK MANAGEMENT

WorkSafeNB has established policies to manage its investments. All of WorkSafeNB's investments are managed by independent external investment managers. The compliance of these managers with the investment policies is monitored regularly.

WorkSafeNB manages investment risk by diversifying its portfolio among asset classes, industry sectors, geographic locations and individual securities. Further diversification is achieved by selecting investment managers with varying investment philosophies and styles. From time to time, WorkSafeNB retains independent consultants to advise on the appropriateness and effectiveness of its investment policies and practices. This includes periodic asset liability studies to ensure that the investment strategy is suitable in light of the related liabilities and WorkSafeNB's risk tolerance. The last such study was completed in 2019.

The following sections describe WorkSafeNB's financial risk exposures and related mitigation strategies.

i) Funding risk

WorkSafeNB's funding policy specifies a funding goal (ratio of assets to liabilities) of between 110% and 125%. This permitted excess of assets over liabilities reduces the impact of year-to-year fluctuations, therefore providing assessment rate stabilization and enhanced security that awarded benefits will be met.

ii) Market risk

WorkSafeNB invests in publicly traded equities listed on domestic and foreign exchanges, bonds traded over the counter through broker-dealers, Canadian and foreign commercial real estate and global infrastructure assets held via pooled funds. These securities are affected by fluctuations in market prices. Such fluctuations are subject to economic factors and other fluctuations in domestic and global capital markets, as well as risks specific to issuers, which may affect the market value of individual securities. Policy guidelines have been established to ensure that WorkSafeNB's investments are diversified by issuer, industry and geographic location.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

9. FINANCIAL RISK MANAGEMENT (CONTINUED)

The table below presents the estimated effect of a reasonably possible¹ adverse change in the key risk variable – the market benchmark – for each of the equity mandates in WorkSafeNB's investment portfolio.

	2020 (000s)		2019 (000s)	
	1 std dev	2 std dev	1 std dev	2 std dev
Canadian Equities				
% change in market benchmark ²	(11.7%)	(23.4%)	(9.5%)	(19.0%)
Canadian portfolio – impact on surplus/deficit	\$ (38,970)	\$ (77,982)	\$ (23,698)	\$ (47,692)
U.S. Equities				
% change in market benchmark ³	(10.7%)	(21.5%)	(9.8%)	(19.5%)
U.S. portfolio – impact on surplus/deficit	\$ (29,958)	\$ (59,933)	\$ (21,266)	\$ (42,549)
International (EAFE) Equities				
% change in market benchmark ⁴	(11.6%)	(23.2%)	(11.0%)	(22.0%)
International portfolio – impact on surplus/deficit	\$ (29,256)	\$ (58,507)	\$ (27,730)	\$ (55,353)
Emerging Markets Equities				
% change in market benchmark ⁵	(13.4%)	(26.7%)	(12.7%)	(25.4%)
Emerging markets portfolio – impact on surplus/deficit	\$ (14,586)	\$ (29,172)	\$ (12,884)	\$ (25,720)

¹ Reasonably possible changes are estimated using the historical (10-year) variability of each of the market benchmarks about their respective means. The standard deviation measures the normal variance in a probability distribution. One standard deviation covers 68% of all probable outcomes and two standard deviations covers 95%.

² S&P TSX (Standard & Poor's Toronto Stock Exchange) Capped Composite Index

³ S&P (Standard & Poor's) 500 Index

⁴ MSCI (Morgan Stanley Capital International) EAFE (Europe, Australasia and Far East) Total Return Index

⁵ MSCI EM (Emerging Markets) Total Return Index

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

9. FINANCIAL RISK MANAGEMENT (CONTINUED)

iii) Foreign currency risk

WorkSafeNB has certain investments denominated in foreign currencies. Currency risk is the risk that the value of these investments will fluctuate due to changes in foreign exchange rates. WorkSafeNB's most significant currency exposure is to the U.S. dollar, the euro, the Japanese yen and the British pound. At December 31, 2020, WorkSafeNB had U.S. dollar exposure of \$444.2 million (2019 – \$357.9 million), euro exposure of \$168.0 million (2019 – \$146.8 million), Japanese yen exposure of \$79.8 million (2019 – \$67.8 million) and British pound exposure of \$47.9 million (2019 – \$52.2 million).

For its U.S. and non-North American assets, WorkSafeNB has adopted a policy to dynamically hedge a portion of its developed market foreign currency exposure using forward foreign exchange contracts. The amount hedged varies, depending on the relative attractiveness of the foreign currency. Forward foreign exchange contracts are agreements to exchange an amount of one currency for another at a future date and at a set price, agreed upon at the contract's inception.

The fair value of these financial instruments will change in response to changes in the foreign exchange rates of the currencies involved in the contracts. The notional amounts in forward foreign exchange contracts are the contractual amounts on which payments are made. These notional amounts have been converted into Canadian dollars at the contractual exchange rates in effect at the inception of the contracts. Outstanding contracts from 2020 mature in the first 35 days of 2021.

At December 31, 2020, the notional value of outstanding forward foreign exchange contracts was \$587.5 million (2019 – \$467.0 million). The fair value of these contracts was \$19.1 million (2019 – \$3.3 million). Unrealized gains on forward foreign exchange contracts were included in investment income.

The table below presents how the surplus/deficit would be affected by a reasonably possible annual change in the Canadian/US dollar, Canadian/euro, Canadian/Japanese yen and Canadian/British pound exchange rates. The impact on the surplus/deficit is shown net of the currency hedges in place at year-end:

	2020 (000s)	2019 (000s)
	<u>Impact on surplus/deficit</u>	<u>Impact on surplus/deficit</u>
15% appreciation in the Canadian dollar		
CAD/USD	\$ (1,571)	\$ (1,588)
CAD/EURO	(5,086)	(7,778)
CAD/YEN	(9,539)	(8,042)
CAD/POUND	(5,151)	(5,572)

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

9. FINANCIAL RISK MANAGEMENT (CONTINUED)

iv) Credit risk

Credit risk on fixed-term or money market investments or forward foreign exchange contracts arises from the possibility that the counter party to an instrument fails to meet its obligation to WorkSafeNB. The maximum exposure to credit risk is determined by the fair value of these financial instruments. Policy guidelines have been established to ensure WorkSafeNB holds fixed-term investments with a credit rating of BBB or higher. WorkSafeNB may only invest in money market instruments that are provincially or federally guaranteed or are guaranteed by one of the five largest Canadian chartered banks. Counter parties to forward foreign exchange contracts must have a credit rating of at least AA-.

The table below summarizes the fixed term investments by credit rating.

Credit Rating*	2020		2019	
	Fair Value (000s)	% of Total Fixed-Term Investments	Fair Value (000s)	% of Total Fixed-Term Investments
AAA	\$ 99,828	38.51	\$ 130,585	44.83
AA	97,548	37.64	99,174	34.05
A	61,583	23.76	61,486	21.11
BBB	236	0.09	37	0.01
Total	\$ 259,195	100.00	\$ 291,282	100.00

* Credit ratings are obtained from Standard & Poor's, Moody's or DBRS ratings

v) Inflation risk

Inflation risk is the risk that a general increase in price level may result in loss of future purchasing power for current monetary assets.

To mitigate the effect of inflation on WorkSafeNB's future liabilities, the portfolio holds inflation-sensitive investments, such as real-return bonds, real estate and infrastructure. Canadian real-return bonds are indexed to the annual change in the Canadian consumer price index. The table included in the following interest rate section presents the remaining terms to maturity of the conventional and real-return bond portfolios.

vi) Interest rate risk

Future changes in the prevailing level of interest rates will affect the fair value of the fixed-term investments.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

9. FINANCIAL RISK MANAGEMENT (CONTINUED)

The table below presents the remaining term to maturity of WorkSafeNB's portion of the outstanding fixed-term investments, all of which are held in pooled funds.

	Remaining Term to Maturity (000s)				Total 2019
	Within 1 Year	Over 1 Year to 5 Years	Over 5 Years	Total 2020	
Canadian real return bonds (fair value)	\$ (37)	\$ 106	\$ 14,879	\$ 14,948	\$ 47,035
Canadian conventional bonds (fair value)	(934)	65,718	179,463	244,247	244,247
	\$ (971)	\$ 65,824	\$ 194,342	\$ 259,195	\$ 291,282

The average effective real yield of the real return bonds is 0.42% (2019 – 0.44%) per annum based on market value. The average effective yield of the conventional bonds is 1.24% (2019 – 2.26%) per annum based on market value.

As of December 31, 2020, had the prevailing interest rate changed by 1%, assuming a parallel shift in the yield curve, with all other variables held constant, the value of the Canadian conventional bonds would have increased or decreased by \$22.7 million (2019 – \$21.8 million), approximately 9.31% (2019 – 8.93%) of their fair value.

As of December 31, 2020, had the prevailing real interest rate changed by 1%, assuming a parallel shift in the yield curve, with all other variables held constant, the value of the Canadian real return bonds would have increased or decreased by \$2.4 million (2019 – \$6.8 million), approximately 16.20% (2019 – 14.63%) of their fair value.

The sensitivity to interest rate changes was estimated using the weighted average duration of the bond portfolios.

vii) Liquidity risk

Liquidity risk is the risk that WorkSafeNB will have difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash.

Through a proactive cash management process that entails continuous forecasting of expected cash flows, WorkSafeNB mitigates liquidity risk by minimizing the need for forced liquidations of portfolio assets. WorkSafeNB investment policy maintains a 2% allocation to cash to help ensure adequate liquidity. To cover unanticipated cash requirements when market conditions are unfavourable, WorkSafeNB has negotiated a standby line of credit of up to \$10 million, which has not been drawn down as at December 31, 2020.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

10. CAPITAL ASSETS

	Land and buildings (000s)	Computer software and hardware (000s)	Furniture and equipment including leasehold improvements (000s)	Motor vehicles (000s)	2020 Total (000s)	2019 Total (000s)
Cost						
Balance at January 1	\$ 11,538	\$ 19,240	\$ 7,494	\$ 569	\$ 38,841	\$ 37,313
Additions	16	1,054	239	–	1,309	2,026
Disposals	–	(151)	–	(32)	(183)	(498)
Balance at December 31	<u>\$ 11,554</u>	<u>\$ 20,143</u>	<u>\$ 7,733</u>	<u>\$ 537</u>	<u>\$ 39,967</u>	<u>\$ 38,841</u>
Accumulated Depreciation						
Balance at January 1	\$ (3,993)	\$ (17,173)	\$ (6,703)	\$ (304)	\$ (28,173)	\$ (25,251)
Depreciation	(1,212)	(1,388)	(421)	(45)	(3,066)	(3,410)
Disposals	–	151	–	20	171	488
Balance at December 31	<u>\$ (5,205)</u>	<u>\$ (18,410)</u>	<u>\$ (7,124)</u>	<u>\$ (329)</u>	<u>\$ (31,068)</u>	<u>\$ (28,173)</u>
Carrying amounts						
At January 1	<u>\$ 7,545</u>	<u>\$ 2,066</u>	<u>\$ 791</u>	<u>\$ 265</u>	<u>\$ 10,667</u>	<u>\$ 12,062</u>
At December 31	<u>\$ 6,349</u>	<u>\$ 1,733</u>	<u>\$ 609</u>	<u>\$ 208</u>	<u>\$ 8,899</u>	<u>\$ 10,667</u>

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

10. CAPITAL ASSETS (CONTINUED)

Land and Buildings include the following amounts where WorkSafeNB is a lessee:

Finance leased assets

	2020 (000s)	2019 (000s)
Cost – capitalized finance leases	\$ 2,416	\$ 2,416
Accumulated Depreciation	(1,726)	(879)
Net book value	\$ 690	\$ 1,537

11. PAYABLES AND ACCRUALS

	2020 (000s)	2019 (000s)
Accounts payable and accruals	\$ 14,541	\$ 16,333
Post-employment benefits	3,141	3,099
	\$ 17,682	\$ 19,432

Accounts payable and accruals include lease liabilities relating to the lease of office space:

Lease Liabilities

	2020 (000s)	2019 (000s)
Current	\$ 501	\$ 847
Non-current	212	713
	\$ 713	\$ 1,560

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

12. BENEFITS LIABILITIES

i) Continuity schedule

	2020 (000s)					2019 (000s)
	Short-term disability & rehabilitation	Long-term benefits	Survivor benefits	Health care	Total	Total
Balance, beginning of year	\$ 162,233	\$ 668,834	\$ 74,284	\$ 599,789	\$ 1,505,140	\$ 1,576,330
Add claims costs incurred:						
Current year injuries	44,211	39,172	750	39,346	123,479	144,779
Prior years' injuries	(10,266)	(40,619)	3,007	(61,137)	(109,015)	(58,069)
	33,945	(1,447)	3,757	(21,791)	14,464	86,710
Less claims payments made:						
Current year injuries	9,383	162	208	7,678	17,431	22,670
Prior years' injuries	26,935	49,236	7,972	38,798	122,941	135,230
	36,318	49,398	8,180	46,476	140,372	157,900
Balance, end of year	\$ 159,860	\$ 617,989	\$ 69,861	\$ 531,522	\$ 1,379,232	\$ 1,505,140

ii) Current year injuries

	2020 (000s)			2019 (000s)		
	Claims payments	Present value of expected future costs	Claims costs incurred	Claims payments	Present value of expected future costs	Claims costs incurred
Short-term disability & rehabilitation	\$ 9,383	\$ 34,828	\$ 44,211	\$ 10,503	\$ 35,952	\$ 46,455
Long-term disability	161	39,011	39,172	410	48,569	48,979
Survivor benefits	209	541	750	222	857	1,079
Health care	7,678	31,668	39,346	11,535	36,731	48,266
	\$ 17,431	\$ 106,048	\$ 123,479	\$ 22,670	\$ 122,109	\$ 144,779

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

12. BENEFITS LIABILITIES (CONTINUED)

iii) Reconciliation of movement in benefits liabilities

	2020 (000s)	2019 (000s)
Balance, beginning of year	\$ 1,505,140	\$ 1,576,330
Add (deduct) changes in liabilities		
Interest on liability	86,129	97,700
Payments and other transactions	(125,026)	(140,646)
	<u>(38,897)</u>	<u>(42,946)</u>
Balance, before adjustments	1,466,243	1,533,384
Claims experience (gains) losses		
Actual costs more (less) than expected	(130,686)	(74,162)
Actual payments more (less) than expected	(35,824)	(21,658)
Difference between actual and expected inflation	(1,499)	(257)
Other experience (gains) losses	(845)	(75)
	<u>(168,854)</u>	<u>(96,152)</u>
Unusual items		
Change in valuation assumptions	32,211	(3,788)
Change in valuation methods	(12,391)	-
Change in policy benefits	(17,426)	(21,882)
Change in occupational disease provision	(26,599)	(28,532)
	<u>(24,205)</u>	<u>(54,202)</u>
Provision for future costs of new injuries	<u>106,048</u>	<u>122,110</u>
Balance, end of year	<u><u>\$ 1,379,232</u></u>	<u><u>\$ 1,505,140</u></u>

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

12. BENEFITS LIABILITIES (CONTINUED)

iv) *Prior years' injuries*

Significant changes in prior years' claims costs arising from the estimate of the benefits liabilities included the following:

	Increase (decrease) in benefits liabilities and claims costs incurred	
	2020	2019
	(000s)	(000s)
Reduction in assumed indexing rate for CPI-indexed benefits	\$ (1,499)	\$ (257)
(Favourable) Unfavourable experience on health care costs	(50,373)	(15,201)
(Favourable) Unfavourable experience on survivor costs	863	361
(Favourable) Unfavourable experience on short-term disability costs	(20,023)	(7,411)
(Favourable) Unfavourable experience on long-term disability costs	(57,131)	(22,043)
(Favourable) Unfavourable experience on other costs*	(40,692)	(51,602)
Changes due to unusual items	(24,205)	(54,202)

* The favourable change is primarily due to a decrease in the provision for occupational disease related to noise-induced hearing loss.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

12. BENEFITS LIABILITIES (CONTINUED)

v) Claims development table

The following table presents the development of outstanding claims relative to the ultimate expected claims for the 10 most recent accident years. The table illustrates how the estimate of ultimate claims costs for each accident year has changed with more experience over succeeding year-ends, and compares the current estimate of cumulative claims cost to the actual cumulative payments over the development period. Due to the long duration of many benefit types, significant amounts will be paid beyond the valuation date. The lower section of the table reconciles the total outstanding claims amounts to the discounted amount reported in the statement of financial position.

Accident year	2011 (000s)	2012 (000s)	2013 (000s)	2014 (000s)	2015 (000s)	2016 (000s)	2017 (000s)	2018 (000s)	2019 (000s)	2020 (000s)	Total (000s)
Estimate of ultimate claims cost:											
At end of											
accident year	\$ 149,697	\$ 138,594	\$ 166,755	\$ 188,485	\$ 165,013	\$ 243,511	\$ 260,987	\$ 345,596	\$ 273,933	\$ 227,027	
One year later	130,102	167,329	178,132	168,355	211,451	274,009	298,527	317,341	238,477		
Two years later	155,234	178,873	155,577	206,714	224,933	286,902	284,185	272,263			
Three years later	162,370	159,033	176,043	210,662	233,431	287,958	254,754				
Four years later	142,774	176,105	177,613	220,289	231,161	262,637					
Five years later	152,864	175,455	182,469	215,913	214,319						
Six years later	152,839	181,468	179,583	206,203							
Seven years later	157,889	176,477	168,218								
Eight years later	155,127	172,977									
Nine years later	153,207										
Current estimate of cumulative claims cost	153,207	172,977	168,218	206,203	214,319	262,637	254,754	272,263	238,477	227,027	2,170,082
Cumulative payments	(70,109)	(78,368)	(71,381)	(82,824)	(81,336)	(92,672)	(80,220)	(75,718)	(47,959)	(19,013)	(699,600)
Outstanding claims, Undiscounted 2010 and prior years	83,098	94,609	96,837	123,379	132,983	169,965	174,534	196,545	190,518	208,014	1,470,482
Total outstanding Claims, undiscounted											2,564,913
Discount											(1,420,443)
Annuity – accrual											99,127
Occupational diseases											87,672
Other contingent liabilities*											47,963
Total outstanding claims											\$ 1,379,232

*Consists primarily of liabilities for future annuity awards.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

13. ASSESSMENTS

	2020 (000s)	2019 (000s)
Assessment revenue	\$ 234,928	\$ 261,911
Interest and penalties	631	980
Uncollectibles	(943)	(940)
	<u>234,616</u>	<u>261,951</u>
Administration fee revenue		
Self-insured employers (Note 14)	10,260	10,608
	<u>\$ 244,876</u>	<u>\$ 272,559</u>

14. SELF-INSURED EMPLOYERS

Self-insured employers – predominantly federal and certain provincial government institutions – bear the direct cost of their incurred claims. WorkSafeNB administers these claims and charges self-insured employers an appropriate share of administration costs, which is included in revenue on the Consolidated Statement of Operations.

The benefits liabilities related to self-insured employers have not been included in WorkSafeNB's benefits liabilities account. As these liabilities will be borne by those employers when paid in future years, they do not impact WorkSafeNB's funded position.

During the year, the following administration fee revenue and claims cost reimbursements were levied:

	2020 (000s)	2019 (000s)
Administration fee revenue	\$ 10,260	\$ 10,608
Claims cost reimbursement		
Short-term disability	23,665	25,002
Long-term disability	10,801	11,209
Survivor benefits	756	1,016
Health care	13,992	18,988
	<u>\$ 49,214</u>	<u>\$ 56,215</u>

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

15. ADMINISTRATION

	2020 (000s)	2019 (000s)
Salaries and employee benefits	\$ 40,340	\$ 38,040
Depreciation	3,034	3,375
Professional fees	5,634	6,214
Office and communications	1,723	2,002
Building operations	3,159	2,711
Travel and vehicle operations	440	1,111
Education and training	456	677
Other	672	1,049
	55,458	55,179
Allocated to health-care claims costs	(1,530)	(1,492)
	\$ 53,928	\$ 53,687

A portion of WorkSafeNB's administration costs represents charges incurred by WorkSafeNB for its rehabilitation centre. This portion, which relates to claims, has been allocated to health care.

16. LEGISLATIVE OBLIGATIONS

Although WorkSafeNB does not have input into the budgeting process for the workers' and employers' advocates, it is required by legislation to reimburse the provincial government for their operating costs.

In addition, WorkSafeNB provided financial assistance to certain New Brunswick safety associations in accordance with the *WC Act*. The money paid was levied against all employers in the industries represented by the safety associations and is included as part of revenue.

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

16. LEGISLATIVE OBLIGATIONS (CONTINUED)

	2020 (000s)	2019 (000s)
Workers' advocates	\$ 1,499	\$ 935
Employers' advocates	377	342
Workers' Compensation Appeals Tribunal	<u>2,388</u>	<u>1,466</u>
	4,264	2,743
New Brunswick Construction Safety Association	300	300
New Brunswick Forest Safety Association	190	190
Other	<u>225</u>	<u>220</u>
	715	710
	<u>\$ 4,979</u>	<u>\$ 3,453</u>

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

17. RELATED PARTY TRANSACTIONS

Government entities

These consolidated financial statements include the results of normal operating transactions with various provincial government controlled departments, agencies and Crown corporations, with which WorkSafeNB may be considered related. Routine operating transactions with related parties are settled at prevailing market prices under normal trade terms.

Key management compensation

Key management personnel of WorkSafeNB are deemed related parties. They include members of the board of directors and the executive committee. Total compensation for key management is detailed in the following table:

	2020 (000s)	2019 (000s)
Executive Committee		
Salaries and other short-term employee benefits	\$ 1,554	\$ 1,725
Post-employment benefits	172	189
	<u>\$ 1,726</u>	<u>\$ 1,914</u>
	2020 (000s)	2019 (000s)
Board of Directors		
Salary and per diems	\$ 101	\$ 132

CONSOLIDATED FINANCIAL STATEMENTS

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2020

18. EMPLOYEE PENSION PLAN

WorkSafeNB and its employees participate in a multi-employer shared-risk pension plan, administered by the Province of New Brunswick under the *Public Service Superannuation Act*. The plan provides pensions to employees of the provincial government and certain Crown corporations and agencies based on:

- Service to December 31, 2013 – length of service and highest successive five-year average salary;
- Service from January 1, 2014 – length of service and career average salary.

Since sufficient information is not readily available to account for WorkSafeNB's participation in the plan using defined benefit pension plan accounting, these consolidated financial statements have been prepared using accounting rules for defined contribution pension plans.

The current year expense for this pension plan is \$4.2 million (2019 – \$4.0 million).

19. CONTINGENT LIABILITIES

At any given time, WorkSafeNB is party to various claims and lawsuits related to the normal course of business. In the opinion of management, the outcome of such claims and lawsuits and the resulting effects on operations and financial position are not determinable.

20. COMPARATIVE FIGURES

Certain of the 2019 figures that are presented for comparative purposes have been reclassified to conform to the presentation adopted in the current year.

FIVE-YEAR HISTORICAL CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2020

	2020 (000s)	2019 (000s)	2018 (000s)	2017 (000s)	2016 (000s)
ASSETS					
Cash and cash equivalents	\$ 90,072	\$ 78,234	\$ 65,916	\$ 72,634	\$ 144,690
Receivables and other	20,739	19,086	17,978	15,007	13,354
Investments	1,642,133	1,521,714	1,294,663	1,356,440	1,225,384
Capital assets	8,899	10,667	10,076	11,046	10,376
	\$ 1,761,843	\$ 1,629,701	\$ 1,388,633	\$ 1,455,127	\$ 1,393,804
LIABILITIES AND FUNDED POSITION					
Payables and accruals	\$ 17,682	\$ 19,432	\$ 16,168	\$ 16,372	\$ 21,508
Benefits liabilities	1,379,232	1,505,140	1,576,330	1,375,843	1,181,091
	1,396,914	1,524,572	1,592,498	1,392,215	1,202,599
WorkSafeNB funded position	329,355	77,657	(234,070)	37,465	171,804
Non-controlling interests	35,574	27,472	30,205	25,447	19,401
	364,929	105,129	(203,865)	62,912	191,205
	\$ 1,761,843	\$ 1,629,701	\$ 1,388,633	\$ 1,455,127	\$ 1,393,804

Certain of the above figures have been reclassified to conform with the presentation adopted in 2020.

FIVE-YEAR HISTORICAL CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

CONSOLIDATED INCOME STATEMENT

AS AT DECEMBER 31, 2020

	2020 (000s)	2019 (000s)	2018 (000s)	2017 (000s)	2016 (000s)
REVENUE					
Assessment revenue	\$ 244,876	\$ 272,559	\$ 174,234	\$ 147,567	\$ 102,814
Investment income	83,281	184,160	(17,638)	132,368	105,152
	328,157	456,719	156,596	279,935	207,966
EXPENSES					
Claims costs incurred					
Benefit payments	140,372	157,900	167,265	161,110	144,683
Changes in actuarial valuation of benefit liabilities	(125,908)	(71,190)	200,487	194,752	122,221
Total claims costs	14,464	86,710	367,752	355,862	266,904
Administration	53,928	53,687	52,450	52,454	48,747
Legislative obligations	4,979	3,453	3,461	3,865	3,402
	58,907	57,140	55,911	56,319	52,149
Total expenses	73,371	143,850	423,663	412,181	319,053
Net income (loss) for the year	\$ 254,786	\$ 312,869	\$ (267,067)	\$ (132,246)	\$ (111,087)
Net income (loss) for the year attributable to:					
WorkSafeNB	251,698	311,727	(271,535)	(134,339)	(114,801)
Non-controlling interests	3,088	1,142	4,468	2,093	3,714
	\$ 254,786	\$ 312,869	\$ (267,067)	\$ (132,246)	\$ (111,087)

Certain of the above figures have been reclassified to conform with the presentation adopted in 2020.

FIVE-YEAR HISTORICAL CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

CONSOLIDATED STATEMENT OF CHANGES IN FUNDED POSITION

AS AT DECEMBER 31, 2020

	2020 (000s)	2019 (000s)	2018 (000s)	2017 (000s)	2016 (000s)
WorkSafeNB					
WorkSafeNB funded position, beginning of year	\$ 77,657	\$ (234,070)	\$ 37,465	\$ 171,804	\$ 286,605
Net income (loss) for the year	251,698	311,727	(271,535)	(134,339)	(114,801)
WorkSafeNB funded position, end of year	\$ 329,355	\$ 77,657	\$ (234,070)	\$ 37,465	\$ 171,804
Non-controlling interests					
Non-controlling interests funded position, beginning of year	\$ 27,472	\$ 30,205	\$ 25,447	\$ 19,401	\$ 13,380
Capital contributions by non-controlling interests	6,509	1,766	515	6,395	4,541
Distributions to non-controlling interests	(1,495)	(5,641)	(225)	(2,442)	(2,234)
Net income for the year	3,088	1,142	4,468	2,093	3,714
Non-controlling interests funded position, end of year	\$ 35,574	\$ 27,472	\$ 30,205	\$ 25,447	\$ 19,401
Total funded position					
Total funded position, beginning of year	\$ 105,129	\$ (203,865)	\$ 62,912	\$ 191,205	\$ 299,985
Capital contributions by non-controlling interests	6,509	1,766	515	6,395	4,541
Distributions to non-controlling interests	(1,495)	(5,641)	(225)	(2,442)	(2,234)
Net income (loss) for the year	254,786	312,869	(267,067)	(132,246)	(111,087)
Total funded position, end of year	\$ 364,929	\$ 105,129	\$ (203,865)	\$ 62,912	\$ 191,205

Certain of the above figures have been reclassified to conform with the presentation adopted in 2020.